

PRE-ACCESSION AID OF EUROPEAN UNION:  
THE PROSPECTS FOR TURKEY

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## **ABSTRACT**

### **PRE-ACCESSION AID OF EUROPEAN UNION: THE PROSPECTS FOR TURKEY**

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This thesis calculates the amount of pre-accession aid which will be given Turkey when Turkey starts accession negotiations with EU. By using Poland's receipts from pre-accession financial transfers of EU during its accession negotiations, the study makes expectation about Turkey's pre-accession aid. This thesis also attempts to ask the reality of this calculated value by looking at the budgetary situation of EU during Turkey's pre-accession period.

**Keywords:** Fifth Enlargement of EU, Pre-accession Aid of EU

## ÖZ

### AVRUPA BİRLİĞİ’NİN GİRİŞ ÖNCESİ YARDIMI TÜRKİYE’NİN ÖNÜNDEKİ İHTİMALLER

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Bu tez, Türkiye Avrupa Birliği ile katılım müzakerelerine başladığı zaman alacağı giriş öncesi yardımı hesaplamaktadır. Polonya’nın katılım müzakereleri süresince almış olduğu yardımları kullanarak bu çalışma Türkiye’nin katılım öncesi yardımı için beklenti oluşturmaktadır. Ayrıca, bu tez, hesaplanan bu miktarın gerçekçiliğini de Avrupa Birliği’nin Türkiye müzakerelere başladığı zamanki bütçe pozisyonuna bakarak sorgulamaktadır.

**Anahtar Kelimeler:** Avrupa Birliği’nin beşinci genişlemesi, Avrupa Birliği’nin giriş öncesi yardımı

To my parents

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“I hereby declare that all information in this document has been obtained and presented in accordance with academic rules and ethical conduct. I also declare that, as required by these rules and conduct, I have fully cited and referenced all material and results that are not original to this work”.

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## **CHAPTER 1**

### **INTRODUCTION**

Turkey had applied for European Community membership as early as 1987. On 10-11 December 1999 at Helsinki Summit Turkey was accepted as a candidate country of European Union. In fact, Turkey is one of the candidate countries of EU's fifth enlargement. The fifth (current) enlargement of EU consists of twelve candidate countries besides Turkey. However Turkey is not evaluated with other candidates countries of fifth enlargement. Ten Central and Eastern European Countries, Malta and Cyprus are other candidate countries of fifth enlargement. The accession negotiations started at Luxembourg Summit in 1997 with six of these countries and then expanded to 12 countries. Ten candidate countries are expected join the Union in 2004. Other two candidates, Bulgaria and Romania, will have joined the Union by the end of 2007. Turkey has not started accession negotiations yet.

Although fifth enlargement has a lot of advantages for EU, EU has been aware of the difficulties of this enlargement since the beginning. Up to now, EU has undergone four enlargements. Although these enlargements included at most 3 countries, EU faced severe problems in financing these enlargements especially second and third enlargements (Greece, Spain and Portugal). Greece, Spain and Portugal have been big burdens on Union budget since their accession date. The reason for this is that these countries were not ready for membership when they joined the Community. Because EU's policy in those days was: first join then prepare for membership. Given that 3 countries from the previous enlargements have still large demands from Union budget, what would be the demands of 12 countries?

EU needed to look over Union policies when the fifth enlargement came to the agenda. EU needed to prepare the candidate countries for membership after facing severe problems in financing the second and third enlargements. That is pre-accession period gained more importance. Also, EU has to think the accession period of these candidate countries because of the size of the enlargement. The distribution of EU funds will absolutely change when these poorer countries join the Union. For example, Baldwin (1997) arrives at a consensus estimate of a net cost of ECU23 billion for the acceding of Poland, Hungary, Czech and Slovakia in 2000. In order to eliminate the difficulties of the accession period, EU needs to make some reforms on agricultural and structural policies of the Union. Because, the most important share of Union budget is devoted to these funds.

The reforms for accession period of fifth enlargement is on the agenda of EU<sup>1</sup>. However, no concrete reform has been undertaken so far. In Christian Weise's (2001) paper, some scenarios for EU budgets in 2007 and 2013 are given. These are just predictions of the Union budget in the case of reforms and no reforms on agricultural and structural funds. Scenario studies show that a further delay in reforms will eventually push up the budgetary costs. Since no concrete reform was undertaken by the EU so far, we have used the Christian Weise's scenarios in evaluating our prediction for Turkey's pre-accession aid.

For the pre-accession period EU undertook big reforms. Firstly, EU changed its accession strategy before fifth enlargement. It announced new conditions for EU membership at Copenhagen European Council in 1993. New instruments were introduced to prepare candidate countries for membership. Enlargement process has been held in a more systematic way in current enlargement. In fact, EU's accession policy has changed; first prepare then join. Jovanovic (1999) says that the forthcoming enlargement of EU will be the best prepared enlargement to date.

Preparation of candidate countries cannot be achieved without providing support and financial aid. One of the instruments of new pre-accession strategy is pre-accession aid. Especially, during the accession negotiations in order to accept and put in practice the EU's criteria namely Copenhagen Criteria, candidate countries need to undertake a lot of reforms. EU supports these reforms by pre-

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<sup>1</sup> Throughout the thesis "EU" is used instead of all names of today's EU since its foundation.

accession aid. All 13 candidate countries have received some financial aid under the name of pre-accession aid during their candidacy period. Turkey has received only 60 million euro from pre-accession aids of Union for the period 2000-2001. However, the candidate countries which started accession negotiations have received larger amounts. Because, while candidate countries negotiate EU's laws and rules, they need more financial help to implement these laws and rules. For this purpose, EU increases its financial transfers to these countries.

Turkey has made some reforms for EU membership since Helsinki Summit. However, especially after two deep financial crises in 2000 and 2001, Turkey's economy has deteriorated. Despite this economic situation, if Turkey starts accession negotiations it will receive more than it received up to that date. Because during accession negotiations since EU's demands increases from candidate country its help also increases. And also Turkey will need financial help for preparation of membership because of its economic situation. However, when Turkey starts accession negotiations at least ten candidate countries will have just joined the Union. Union then have at least 25 members not only 15 members. That is Union budget will be burdened by the transfers to new members. If some reforms were made on Union's structural and agricultural policies then the burden of the new members on Union budget would decrease and so the possibility of Turkey's share would increase. That is, accession period's reforms are very important for Turkey's pre-accession period. We try to evaluate Turkey's pre-accession aid in the case of reforms and no reforms by Christian Weise's (2001) budget scenarios.

This thesis starts from the assumption that Turkey will be treated as other candidate countries of fifth enlargement when it starts accession negotiations. This thesis tries to answer first the question of how much pre-accession aid will be given to Turkey when Turkey starts accession negotiations. Then we ask the reality of the amount we calculated.

We proceed in the following manner. First, we list the amounts of pre-accession aid given to other candidates of fifth enlargement during their accession negotiations. We derive the criteria of EU for distributing pre-accession aid. EU distributes pre-accession aid according to area, agricultural area, population, employment in agriculture and GDP per capita of the country. Then we take one of the candidate countries as an example to us, which will be Poland. Poland is the most similar candidate country to Turkey in the fifth enlargement in terms of

population, area and agricultural share in GDP. By making use of Poland's receipts from pre-accession aid we calculate aid per capita of total population, per capita of agricultural population, per km<sup>2</sup> of total area and per km<sup>2</sup> of agricultural area for Poland. Then we apply these numbers to Turkey for calculating the pre-accession aid of Turkey. In order to discuss the reality of the Turkey's calculated pre-accession aid we use Christian Weise's (2001) scenarios for EU's 2007 and 2013 budgets. By looking at EU's budget situations, we find the scenarios under which our expectations are more likely to be met.

The study is organised as follows. In the following chapter, previous enlargements, burden of these enlargements on EU budget and pre-accession periods of these enlargements are presented. In the third chapter, the new strategies developed for fifth enlargement's pre-accession period are given. Pre-accession aid is introduced in this chapter. In the fourth chapter, fifth enlargement's countries' pre-accession aid receipts are given. Also, the criteria for distributing pre-accession aid are derived. In this chapter, we see that since Turkey has not started accession negotiations, its pre-accession aid can not be compared with other candidates' receipts. In Chapter 5 after looking Poland more closely, we calculate Turkey's expected pre-accession aid by making use of Poland's receipts from pre-accession aid. The discussion of the realism of this expectation will be done in Chapter 6. Chapter 7 consists of some general comments. Turkey's economic situation according to Copenhagen Economic Criteria, especially after Helsinki Council, is considered in Appendix A.



## CHAPTER 2

### EUROPEAN UNION AND ITS STRATEGIES FOR CANDIDATE COUNTRIES BEFORE FIFTH ENLARGEMENT

#### 2.1 Introduction

European Union changed its accession strategy when fifth (current) enlargement came to the agenda of EU. It announced new conditions for membership, namely Copenhagen Criteria, and introduced new instruments for preparing candidate countries to full membership. In previous enlargements we cannot see such a detail work. What was the reason for these reforms for pre-accession period? Why did EU need such reforms? The reason may be experiences of EU from previous enlargements or the difference of the fifth enlargement or both.

EU established in 1952. It has increased its members from six to fifteen through four enlargements since its foundation date. From these, second and third enlargements (Greece, Spain and Portugal) are the enlargements which have been talked about a lot since the accession date of these countries. Because, these countries', especially Greece's, economies met with tremendous problems after full membership. And, in order to reduce the disparities between advanced members and these countries, EU has devoted lion share of its funds to these countries. Hence, these countries have been big burdens on EU budget. Theodore Georgakopoulos (from an unpressed work) says that Greece's economy was totally unprepared when Greece became full member of European Community. This was resulted in the fact that these countries were not subject to strict conditions for membership. That is, they did not have to improve their economies before full membership.

The fifth enlargement consists of twelve candidate countries besides Turkey. Up to this enlargement, the enlargements of EU included at most three countries. Fifth enlargement is the largest ever enlargement of EU. This means that, this enlargement is different from previous enlargements with its size. By taking into account this fact and considering bad experiences from previous enlargements, EU made reforms to prepare candidate countries for membership before fifth enlargement. This chapter tries to answer the question of why did EU need reforms before fifth enlargement within this framework. This chapter answers this question by presenting the bad experiences of EU from previous enlargements. The second part of this chapter presents the history of EU with its enlargements. The third part gives the EU budget in order to see the burdens of members (especially Spain, Greece and Portugal) on Union budget. After seeing some members' big burdens on Union budget, we try to find the reason of this. We will look at pre-accession periods of these countries. The fourth part presents the pre-accession periods of second and third enlargements. The final part gathers all the results from previous parts and answers the question of this chapter.

## **2.2 History of EU With Its Enlargements**

In this part we will give a brief history of EU. Then we will present enlargements of EU from IKV (2002). Before looking at burdens of current members on the Union budget, we introduce these members according to their accession date.

### **2.2.1 A Brief History of EU**

In July 1952, France, West Germany, Italy, the Netherlands, Belgium and Luxembourg formally established the European Coal and Steel Community (ECSC). In January 1958, the above six countries also established the European Economic Community (EEC) and the European Atomic Energy Community (EURATOM). In July 1967, the three communities merged into one organisation, called by a joint name the European Communities (EC). In November 1993, the Treaty of the European Union (also called the Maastricht Treaty) came into force, and the European Communities changed into the European Union (EU).

### **2.2.2 Enlargements of EU**

The Union has since undergone four enlargements: (1973) First enlargement; Denmark, Ireland and United Kingdom, (1981) second enlargement; Greece, (1986) third enlargement; Portugal and Spain, (1995) fourth enlargement; Austria, Finland, Sweden.

It now consists of 15 Member States (the six founding members plus Denmark, Greece, Spain, Ireland, Austria, Portugal, Finland, Sweden and the United Kingdom).

In March 1998, the EU formally launched the process that will make enlargement possible. This will be the EU's fifth enlargement<sup>2</sup>. It embraces the following thirteen countries: Hungary, Poland, Estonia, the Czech Republic, Slovenia, Cyprus, Romania, the Slovak Republic, Latvia, Lithuania, Bulgaria, Malta and Turkey. That is, ten Central and Eastern European Countries (CEEC-10), Cyprus, Malta and Turkey.

#### **a) First Enlargement: Denmark, Ireland and United Kingdom**

Because of the success of ECSC, EEC, EURATOM, United Kingdom, Ireland, Denmark and Norway applied EEC membership. First application was done in 1961 by United Kingdom. But this application was rejected by France by the reason of not satisfying the Treaty of Rome. After this negative answer, United Kingdom applied to the Union in 1967 with Ireland. Denmark also applied for membership in the same year. But, again applications rejected by the president of France.

The president of France, De Gaulle, resigned in 1969; after this European Community started negotiations with United Kingdom, Denmark, Ireland and Norway. Negotiations lasted two years for United Kingdom, Denmark and Ireland and these countries joined to the Union in 1972. Norway had also signed an accession treaty in 1994 but Norwegian voters narrowly rejected membership in a referendum.

#### **b) Second Enlargement: Greece**

Greece applied to European Community for membership in 1959. After some meetings, Greece signed an Association Agreement, Treaty of Atina, with

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<sup>2</sup> The fifth enlargement will be presented in detail in Chapter 4.

European Community in 1961. Greece's aim was to join the European Community, and this was stated in this agreement.

Union froze the relations with Greece from 1967 to 1974 because of the military intervention in Greece. In 1975, Greece applied to the Union for the membership. After this application, the Commission prepared a report for Greece in 1976. In the report, it was said that because of the economic trouble in Greece, joining of Greece to Union is not appropriate now. Developments in democracy in Greece was seen by the Union and Union started to the accession negotiations in 1976. After the negotiations, Joining Treaty was signed between Greece and Union in 1979 and it became effective in 1981.

### **c) Third Enlargement: Spain and Portugal**

The first applications of Spain and Portugal to the Union was in 1962. They applied for the 'Association Agreements' but both of them were rejected because these two countries were governed by dictatorships in that date.

With the joining of Greece in 1981, the Union was expanding to the south of the Europe. So, a new term started with Spain and Portugal. Since these two countries had less developed economies in those days, the relations with the European Community improved slowly. In 1975, democratic regime was introduced in Spain. After this development, in 1977, Spain applied to the Community for membership. And, this application was accepted and accession negotiations was started in 1978.

Portugal is a founding member of EFTA (European Free Trade Area), which was founded in 1960. Like Spain, the relations of Portugal with EU remained in commercial levels in those years. In 1973, two EFTA countries, United Kingdom and Denmark joined to the Union. After this development, Portugal applied for membership to the Union in 1977. Commission accepted this application and started the accession negotiations in 1979. These two countries joined to the Union in 1986.

### **d) Fourth Enlargement: Austria, Finland, Sweden**

The fourth enlargement was done with Austria, Finland and Sweden. These countries have had more developed economies than Southern Countries. Austria applied for membership to the Community in 1989. Sweden applied to the Community in 1991 and Finland applied in 1992. Union started negotiations with these three countries in 1993. Since these countries had high standards of living and

developed market economies, their accession did not cause any problem. These countries became net contributors to the Union budget in the first year of their accession. This also proves the developed economies of these countries.

## **2.3 EU Budget**

The purpose of this section is to see the burdens of members on Union budget. First we presents the budget structure of EU by examining its revenues and expenditures. Second we look at net budgetary transfers (receipts minus contributions) of members from 1983 to 1998. We will close this part by concluding that second and third enlargements countries have received lion share from the budget since their accession date. In the next part, part 4, we will give the reason of this conclusion.

### **2.3.1 EU Budget Revenues and Expenditures**

In this section we present briefly EU budget structure by giving expenditures and revenues of the budget. Informations are taken from ‘The Structural Funds in 1998’ (European Commission, 1999) and from the Europe Server (<http://europe.eu.int>).

#### **2.3.1.1 Revenues of Union Budget**

The Decision of 21 April 1970, renewed in 1988 and 1994, introduced the ‘system of own resources’ for the first time. Up to this date, budget was financed by the direct contributions of the member states. System of own resources can be defined as ‘the tax revenue allocated once and for all and which accrue to it automatically without the need for any subsequent decision by the national authorities’.

Own resources comprise: Traditional own resources (Agricultural duties, Sugar levies, Customs duties), VAT Own Resources and GNP Own Resources. Own resources total ceiling is set as a percentage of the GNP of the entire Union. This percentage has undergone some changes over years. The ceiling in 1999 was 1.27% of GNP. That is, the ceiling of the contribution of a member state to the Union budget should be the 1.27% of its GNP in 1999. From here we can say that higher the GNP share of a member state in Union, higher the share in budget

financing. Germany, France, Italy and UK are the most important contributors to the budget (Allocation of 1998 EU operating expenditure by Member State, 1999).

There are also revenues other than own resources. For example, contributions made to research programmes, private revenues, transitory contributions. But, these are less than 1% of total revenues.

### **2.3.1.2 Expenditures of Union Budget**

Budget expenditures comprise: Agricultural Guideline, Structural Operations, Other Internal Policies, External Action and Administrative Expenditures. Below, these expenditures are explained briefly. The payments are made in agricultural guideline and structural operations through EU Funds. These funds are: Structural Funds, Cohesion Fund and Guarantee section of European Agriculture Guidance and Guarantee Fund (EAGGF-G).

**A. Agricultural Guideline:** EU expenditure on the Common Agricultural Policy is effected through the European Agriculture Guidance and Guarantee Fund (EAGGF). EAGGF's Guarantee Section finances price guarantees, purchases by intervention agencies, storage costs, direct income subsidies and so on. It comprises 90% amount of total EAGGF budget.

**B. Structural Operations:** The payments are made in structural operations through Structural Funds and Cohesion Fund. Structural Funds are: EAGGF-Guidance section, European Social Fund (ESF), European Regional Development Fund (ERDF), Financial Instrument for Fisheries Guidance (FIFG).

#### **1) Structural Funds:** Objectives of Structural funds:

Objective 1: assisting regions lagging behind in development (whose GDP is normally 75% or less than the Community average)

Objective 2: adapting declining industrial areas

Objective 3: combating long-term unemployment and improving employment chances for the young

Objective 4: adapting the workforce to industrial changes

Objective 5a: adjusting agricultural structures and modernising the fishing industry

Objective 5b: developing and adjusting the structure of vulnerable rural areas.

The Structural Funds support these objectives as seen in the following matrix:

	Obj. 1	Obj 2	Obj 3	Obj 4	Obj 5a	Obj 5b
<b>ERDF</b>	+	+				+
<b>ESF</b>	+	+	+	+		+
<b>EAGGF-G</b>	+				+	+
<b>FIFG</b>					+	

**2) Cohesion Fund:** set up under a special provision of the Maastricht Treaty in 1994 to help the four least prosperous member of the EU. These countries, defined as those whose per capita GDP of less than 90% of the EU average, were: Portugal, Spain, Greece and Ireland.

**C) Other Internal Policies:** Examples of funding other internal policies are: environment, audiovisual media and culture, information and communication. Approximately 10% of total expenditures are devoted to other internal policies. The most important internal policies are investigation expenditures.

**D) External Action:** This part consists of aids made to the countries other than EU member states. For example: Mediterranean Countries, African, Caribbean and Pacific countries, Latin American and Asian countries.

**E) Administrative Expenditures:** A serious part of this expenditures are composed by the salaries of the personnel of Union institutions. Administrative expenditures has approximately 5% share in total expenditures.

### **2.3.2 Evaluation of the Distribution of the Expenditures to the Member States**

In this section we will see which countries receive more from the budget expenditures, which countries' receipts are more than its contributions. First, we will look at net budgetary transfers of members. Second, we will evaluate the net budgetary transfers of member states within the framework of enlargements. At the end of this part we will conclude that second and third enlargement countries have been big burden on the budget.

### 2.3.2.1 According to Net Budgetary Transfers of Member States

The issue of ‘who gets what’ from the Community Budget and ‘who pays’ has been at the centre of Community politics since its inception. Net budgetary transfers shows the difference between the member states’ contributions to the Union budget and revenues from the budget, i.e. receipts minus payments. Table 2.1 presents the net budgetary transfers of member states between 1983 and 1998.

**Table 2.1** Net Budgetary Transfers of Member States Between 1983-1998 (M ECU)

	1983-1985	1986	1987-1994	1995	1996	1997	1998
<b>Germany</b>	-11997	-3741	-66510	-13198	-10528	-10943	-10225
<b>France</b>	-613	-561	-14375	-1540	-137	-781	-1532
<b>Italy</b>	3145	-194	-6783	-672	-1152	-61	-2091
<b>UK</b>	-4319	-1438	-18371	-4639	-2106	-1798	-5556
<b>Spain</b>		94	15922	7253	6114	5936	6697
<b>Netherlands</b>	1071	217	-1212	-1921	-2331	-2276	-3005
<b>Belgium</b>	-1100	-283	504	1718	1415	1079	801
<b>Sweden</b>				-897	-656	-1129	-1039
<b>Austria</b>				-860	-213	-723	-756
<b>Denmark</b>	1055	421	2880	345	247	68	180
<b>Greece</b>	3295	1272	26048	3528	4081	4371	4647
<b>Finland</b>				-134	88	56	-170
<b>Portugal</b>		219	10099	2441	2849	2721	2903
<b>Ireland</b>	2929	1230	23066	1913	2316	2676	2242
<b>Luxembourg</b>	-120	-59	1818	694	787	725	693

**Source:** *Commission Report 1999 and Nurettin Bilici(1997)*

In this table we can see that some countries are net contributors to the budget while others are net beneficiaries of the budget. Germany, France, UK and Italy are



the four most important net contributor countries to the budget (Italy started contribution after 1986). Although these four countries receive large amounts from the budget, especially from agricultural expenditures and other internal policies, since their GNP is high, their contribution exceed their receipts. We can also observe that Greece, Spain, Portugal and Ireland are net beneficiaries of the budget and their net transfers are very high compared to the other member states. And, although they joined the Union in 1995, Austria, Finland and Sweden started to contribute Union budget at the first year of their accession and their contributions have been more than their receipts from the budget since their accession date (except in 1996 and 1997 for Finland).

### **2.3.2.2 According to the Enlargements**

UK, joined the Union in the first enlargement of EU, is one of the four major contributors to the budget. As seen in Table 2.1 above, Denmark is a net beneficiary of the budget, but its net transfers are not so much compared to other net beneficiaries of the budget. Ireland, another country joined to the Community in the first enlargement, is one of the less developed countries of the Union. So, its net transfers have been very high as seen in Table 2.1.

From Allocation of 1998 EU operating expenditure by Member State (1999), it can be seen that Spain is the largest beneficiary of total expenditures. But if we look at Table 2.1, Greece is the largest beneficiary of net transfers. The reason for this situation is the high GNP of Spain. Since Spain's GNP is high its contribution to the budget is also high, so although it has been the largest beneficiary of EU budget, in terms of net budgetary transfers it comes after Greece. Also in Table 2.1, Portugal is seen with higher receipts than contributions. Spain, Portugal, Greece and Ireland are said as the less developed countries of EU.

As said above, Austria, Sweden and Finland, the fourth enlargement countries, have been net contributors of the budget since their accession, because, these countries had been developed countries when they joined to the Union (IKV, 2002). So, they have not needed so much budgetary transfers.

Hence, we can conclude that, EU's second and third enlargement countries, Greece, Spain and Portugal, have been large burdens on the EU budget compared to the other member states. Another proof for this is the Cohesion Fund. Cohesion

Fund was set up in 1994, in order to help these less-favored member states to cope with the transition to European Monetary Union. As said above, the countries benefiting from this fund are: Greece, Spain, Portugal and Ireland.

## **2.4 Accession Strategy of EU Before Fifth Enlargement**

In the previous part, we saw that the countries, in second and third enlargements, have received the largest part of the budget. There have been discrepancies between these countries and the other members. In order to reduce the discrepancies between these members and the other members, EU has devoted largest part of its budget to these countries. Why is there such a big discrepancy between these countries and other members? In this point one question is come to our mind: were these countries really ready when they joined to the Union? Did they prepare well for the membership? In order to answer these questions we should look at pre-accession periods of these enlargements. What was the accession strategy of EU in the first four enlargements? First, we present the accession criterion for membership in those days. Second, we look at whether or not EU supported these members financially during their pre-accession period. We reach the conclusion that EU changed its accession strategy in fifth enlargement because of the failures of the strategy applied in previous enlargements.

### **2.4.1 Accession Criterion for Membership**

In the Article 237 Treaty of Rome, by which EEC was founded; the procedure for membership of EEC is explained as follows: ‘Any European State may apply to become a member of the Community. It shall address its application to the Council, which shall act unanimously after obtaining the opinion of the Commission’. In fact, in Treaty of Rome, there is no detailed information about the EU membership. In Maastricht Treaty, signed in 1993, again there is no clear explanation for the membership. We cannot see any strict economic and political criteria for membership.

EU is generally interested in enlargement for various political, security, ecology and economic reasons. The Southern Enlargement (Greece, Spain and Portugal) of EU, although costly in financial terms, had the objective of stabilizing democracy in these countries following a period of dictatorship (Jovanovic, 1999).

## 2.4.2 Pre-Accession Aid to Greece, Spain and Portugal

Pre-accession aid is an instrument of EU which is used for preparing candidate countries for membership. It is a financial support for candidate countries (In Chapter 3 we will see that this instrument becomes very important in EU's pre-accession strategy). What about the role of this instrument in second and third enlargements? Since, there were no strict demands of Union from these countries in their pre-accession periods we do not expect large amount of financial support to these countries in their pre-accession periods.

Nurettin Bilici (1996) says that Spain received little aid, which is negligible, from EC before membership. When Portugal transmitted from dictatorship to democracy, EU provided to this country 150 million euro (IKV, 2002). However, this aid is not for preparation of membership. We can say that Spain, Portugal and Greece did not receive any financial aid from EC during their pre-accession periods in the form of grant or financial support for investment. However, there are some amounts given to these countries in the form of credit through European Investment Bank<sup>3</sup>. Nurettin Bilici (1997) gives these amounts as:

**a) Pre-Accession Aid to Spain in the Form of Credit:** Spain got 550 million ECU financial aid before the accession to the Community. These are:

1. Pre-Accession financial cooperation aid: 200 million ECU;
2. Pre-Accession first supplementary financial cooperation aid: 100 million ECU;
3. Pre-Accession second supplementary financial cooperation aid: 250 million ECU.

The financial aids from EIB to Spain is amounted to 21366 million ECU from 1986 to 1995. So, from pre-accession period to 1995 total credits given to Spain is amounted to 21816 million euro.

**b) Pre-Accession Aid to Portugal in the Form of Credit:** Portugal obtained 725 million ECU financial transfers in the pre-accession period. These are:

- 1.I. Financial Protocol: 200 million ECU
2. Pre-Accession aid: 150 million ECU;
3. Pre-Accession first supplementary aid: 75 million ECU;
4. Pre-Accession second supplementary aid: 150 million ECU, Emergency aid: 150 million ECU.

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<sup>3</sup> As an independent Community institution, the EIB is responsible for granting loans and issuing guarantees to finance capital projects consistent with the aims of Community economic policy. EIB grants loans not only members of EU but also the countries outside the Union.

Up to 1995, Portugal received totally 9478 million ECU from EIB as a credit (725 million ECU in the pre-accession period, 8753 million ECU after accession).

**c) Pre-Accession Aid to Greece in the Form of Credit:** Greece received totally 350 million ECU in the pre-accession period, which are:

**1.I. Financial Cooperation:** 125 million ECU;

**2.II. Financial Cooperation:** 225 million ECU (Rapport.... garanties 10)

Up to end of 1995, Greece received totally 5553 million ECU from EIB sources (350 million ECU in pre-accession period, 5203 million ECU after accession).

## **2.5 Conclusion**

Up to now EU has undergone four enlargements. In these enlargements, EU's policy was like 'first join then prepare for membership'. Because there was no strict criterion for membership. There was no criterion for candidate country's economy.

First and fourth enlargements did not cause problems in Union (except, Ireland). Because, these countries had already developed countries when they joined the Union. However, second and third enlargements have caused big problems in the Union. Their economies had not performed well when they became members. In order to reduce the discrepancies in the Union EU has devoted the largest part of its funds to these countries. As seen, EU budget has suffered from these three countries a lot. The main reason for this bad experiences is not to make these countries prepare well for membership.

Even though Spain and Portugal were unprepared, 'poor countries', they were market economies. CEEC-10 are poor countries, besides they only started in 1990 the transition from planned socialist economies to private market economies. Also, the fifth enlargement is the largest ever enlargement of EU. Fifth enlargement consists of 12 candidate countries except Turkey. And, we found that Greece, Spain and Portugal have been big burdens on Union budget since their economies were not ready for membership when they joined the Union. While EU has been suffering from 3 countries (Greece, Spain and Portugal), what would be the result for 12 countries? If fifth enlargement's countries were permitted to enter without

good preparation the burden would be much larger than second and third enlargements'. Their economies should be improved before accession. Because of that, EU has changed its accession strategy. In the next chapter, the new strategy of EU will be given in detail.

## **CHAPTER 3**

### **EUROPEAN UNION'S STRATEGIES TOWARDS CANDIDATE COUNTRIES IN THE FIFTH ENLARGEMENT**

#### **3.1 Introduction**

In the previous chapter, we saw that there are important reasons of EU to change its accession strategy for a new enlargement. Before accepting the applications of Central and Eastern European Countries for EU membership, EU changed its accession criterion and accession strategy.

EU announced new accession criterion at Copenhagen European Council in 1993. Being a European State is not enough for membership with this new accession criterion. Copenhagen Criteria includes political criteria, economic criteria and adoption of *acquis*. *Acquis* is detailed laws and rules adopted on the basis of the EU's founding treaties.

Compliance with Copenhagen political criterion is prerequisite for the opening of any accession negotiations. What is the accession negotiation about? The aim of accession negotiations is to remove the difference between the *acquis* and the candidate countries' subjects under discussion. Accession negotiations is an ingredient of enlargement process. Before starting accession negotiations an analytical examination of the *acquis* (screening) is done. This measures the difficulties of candidate countries in adopting the *acquis*. In order to examine the progress made by candidate countries, regular reports are used. These reports contain a detailed analysis of the progress made by candidate countries. Regular reports and screening are the other ingredients of the enlargement process.

EU helps the candidate countries for their preparation. For this purpose EU uses pre-accession strategies. At Corfu Summit, 1994, Commission was charged

with preparing pre-accession strategy for the candidate countries. Three pre-accession strategies were prepared. One for CEECs, one for Cyprus and Malta, one for Turkey. Some of the parts in three strategies are common.

The purpose of this chapter is to present the pre-accession period which was designed for fifth enlargement. In the first part, we will give Copenhagen Criteria. In the second part, enlargement process is given with its ingredients. The third part gives the pre-accession strategies for fifth enlargement. At the end we can conclude that new criteria for accession are hard to fulfill. However, in order to deal with candidates EU found a systematic way.

### **3.2 New Conditions for Accession to the EU**

In this part, we present the new condition for accession known as Copenhagen Criteria. There are three criteria in Copenhagen Criteria: political, economic and adoption of the *acquis*. We will see in detail each of these criterion. Copenhagen Criteria was announced at Copenhagen European Council, 1993, which are:

- 1) Political criterion: stability of institutions guaranteeing democracy, the rule of law, human rights and respect for and protection of minorities;
- 2) Economic criterion: the existence of a functioning market economy as well as the capacity to cope with competitive pressure and market forces within the Union;
- 3) Other obligations of membership: the ability to take on the obligations of membership including adherence to the aims of political, economic and monetary union.

#### **3.2.1. Political Criterion**

The first criterion of Copenhagen Criteria. A candidate country can not start accession negotiations without satisfying political criterion. Its content is: "Stability of institutions guaranteeing democracy, the rule of law, human rights and the respect for and protection of minorities". Since the entry into force of the Treaty of Amsterdam in May 1999, these requirements have been enshrined as constitutional principles in the Treaty on European Union, and have been emphasised in the Charter of Fundamental Rights of the European Union, that was proclaimed at the Nice European Council in December 2000.

Concerning democracy and the rule of law, the commission looks at the way democracy functions in practice instead of relying on formal descriptions of the political institutions. Human rights, respect for fundamental rights should be guaranteed in the candidate countries.

### **3.2.2 Economic Criterion**

Economic Criterion consists of two parts: “the existence of a functioning market economy as well as the capacity to cope with competitive pressure and market forces within the Union”

**a) The existence of a functioning market economy:** The existence of a functioning market economy is assessed on the basis of the following factors:

- 1) Equilibrium between demand and supply is established by the free interplay of market forces; prices, as well as trade, are liberalised,
- 2) significant barriers to market entry and exit are absent,
- 3) the legal system, including the regulation of property rights, as in place; laws and contracts can be enforced,
- 4) macroeconomic stability should be achieved including adequate price stability and sustainable public finances and external accounts,
- 5) broad consensus about the essentials of economic policy,
- 6) the financial sector is sufficiently well developed to channel savings towards productive investment.

**b) The capacity to withstand competitive pressure and market forces within the Union:** this economic criterion is assessed on the basis of the following factors:

- 1) the existence of a functioning market economy, with a sufficient degree of macroeconomic stability for economic agents to make decisions in a climate of stability and predictability,
- 2) a sufficient amount, at an appropriate cost, of human and physical capital, including infrastructure (energy supply, telecommunication, transport, etc.), education and research, and future developments in this field,
- 3) the extent to which government policy and legislation influence competitiveness through trade policy, competition policy, state aid, etc.,



4) the degree and the pace of trade integration a country achieves with the Union before enlargement. This applies both to the volume and the nature of goods already traded with member states,

5) the proportion of small firms, partly because small firms tend to benefit more from improved market access, and partly because a dominance of large firms could indicate a greater reluctance to adjust.

Assessing a country's position vis a vis the second criterion (The capacity to withstand competitive pressure and market forces within the Union) is even more difficult than the first because: the criterion is more complex, the judgement has to be made in a medium-term perspective, meeting this criterion depends in part on meeting the first, and even when the right policy measures are being taken, these take time to work their way through the economy and have their full impact on its ability to cope with competitive pressures. The criterion about the functioning market economy should be satisfied in the short term, but the criteria about the capacity to withstand competitive pressure should be applied in the medium term.

### **3.2.3 Other Obligations of Membership**

This criterion consists of two parts: adoption of *acquis* and adherence to the aims of political, economic and monetary union.

**a) Adoption of the *acquis*:** On the joining the Union, applicants are expected to accept the '*acquis*', i.e. the detailed laws and rules adopted on the basis of the European Union's founding treaties, mainly the treaties of Rome, Maastricht and Amsterdam. The adoption of the *acquis* involves a process of transposition to internal law, implementation and enforcement. The importance not only of incorporating Community legislation into national legislation, but as well of ensuring its effective application through appropriate administrative and judicial structures was highlighted by the European Council in Madrid and is a central feature of the accession negotiations. It is a key aspect of preparation for membership and an essential pre-condition for creating the mutual trust indispensable for future membership.

The *acquis* is made up of 31 chapters. After giving chapters of the *acquis* we will look at briefly content of chapters. The chapters of *acquis* are:

**1. Free movement of goods**

2. Freedom of movement for persons
3. Freedom to provide services
4. Free movement of capital
5. Company law
6. Competition policy
7. Agriculture
8. Fisheries
9. Transport policy
10. Taxation
11. Economic and monetary union
12. Statistics
13. Social policy and employment
14. Energy
15. Industrial policy
16. Small and medium-sized undertakings
17. Science and research
18. Education and training
19. Telecommunications and information technologies
20. Culture and audiovisual policy
21. Regional policy and coordination of structural instruments
22. Environment
23. Consumers and health protection
24. Cooperation in the fields of justice and home affairs
25. Customs union
26. External relations
27. Common foreign and security policy
28. Financial control
29. Financial and budgetary provisions
30. Institutions
31. Other

**1) Free movement of Goods:** The principle of the free movement of goods requires a common regulatory framework to ensure products can move freely from one part of the Union to another just as they would within the boundaries of an individual

country. This means that basic technical standards, product certification and metrological definitions must be governed by rules established at European level.

**2) Freedom of movement for persons:** The acquis covers the four broad areas of mutual recognition of professional qualifications, citizens rights, free movement of workers and co-ordination of social security schemes. Through the general system of ‘mutual recognition’, the Community seeks to eliminate obstacles to the taking up and pursuit of regulated professions, accepting the principle that a person fully qualified to practise a regulated profession in one member state should be entitled to do so anywhere in the Community.

**3) Freedom to provide services:** The acquis in this sector lays down the minimum requirements for the different types of institutions in order to create a uniform minimum standard based on the following principles: minimal harmonisation of the authorisation conditions and the prudential rules, home country control and single licence, mutual recognition of national supervisory standards.

**4) Free movement of capital:** The definition of free movement of capital covers much more than payments and transfers of money over the borders. Other transactions allowing transfer of ownership of assets and liabilities are also part of the acquis in this chapter, for instance, investments in companies and real estate or portfolio investments. Several candidate countries have requested and been granted transitional periods on foreigners right to investment freely in real state.

**5) Company Law:** The main issues in this chapter are: the protection of industrial property rights for pharmaceutical products within the enlarged Union, Community Trademark (CTM) where the Union has proposed an automatic extension of the existing CTM to the territory of the Candidate Countries, the fight against piracy and counterfeiting.

**6) Competition Policy:** In assessing whether the candidate Countries can comply with the competition acquis and withstand the competitive pressures of the internal market resulting from the full application of this acquis, the Commission examines whether undertakings operating in the candidate countries are accustomed to operating in an environment such as that of the community. In the field of State Aid, part of the acquis is addressed under other chapters, namely transport, agriculture and fisheries.

**7) Agriculture:** Agriculture is the largest of the negotiations chapters. With the exception of the field of veterinary and phytosanitary legislation, it consists mostly

of regulations and legislation will therefore be directly applicable at the date of accession and does not call for transposition the part of the candidate countries. The emphasis in the preparations for accession will therefore be on the candidate country's ability to implement and enforce the Community acquis.

**8) Fisheries:** The applicant countries are encouraged to introduce the legislation before accession, firstly to prepare the administration and the operators to their eventual participation into the Common Fisheries Policy ahead of accession, and secondly to provide for the eventual implementation of the acquis provisions as from accession.

**9) Transport Policy:** The 'road transport' related acquis covers a vast area of social, technical, fiscal, safety and environmental requirements. The 'railway' acquis has recently been subject of substantial amendments and the liberalization of this sector call for an even further opening of national railway markets to competing railway undertakings from other Member States. In 'aviation' issues of market access, safety and infrastructure organization have to be addressed. In 'maritime' transport the enforcement of the maritime safety acquis forms one of the biggest challenges.

**10) Taxation:** The EU acquis in this chapter mainly covers indirect taxation, in particular Value Added Tax (VAT) and excise duties regimes, while on direct taxation the acquis is limited legislation on corporate taxation. In the field of 'excise duties' the acquis contains harmonised legislation as regards mineral oils, tobacco products and alcoholic beverages. Community legislation establishes the structure of the duty that should be charged, together with a system of minimum rates for each product group. Finally, the acquis in the area of 'direct taxation' mainly concerns some aspects of corporation taxes and capital duty. Governments fear the economic and social implications of significantly raising rates- and hence prices- of socially sensitive goods by accession. Therefore, all candidate countries have requested transitional periods on specific goods or services.

**11) Economic and Monetary Union:** According to the treaty, the disregarding opt-out status, a member state is either a member state that has adopted or a member state with denogation. A member state with a denogation is excluded from the rights and obligations within the European system of Central Banks (ESCB). This implies amongst other things, that the member state in question will not participate in the Single Currency since the criteria for being able to do so have not yet been fulfilled. The candidate countries cannot adopt the euro upon accession because the Treaty

requires that an assessment of the sustainability of the government's financial position be performed before accession. The other reason is that the candidate countries will not have participated in the Exchange Rate Mechanism, which is not open to the candidate countries prior to accession.

The opt-out status being disregarded for the candidate countries, no transitional periods or special arrangements are therefore permitted, nor have they been requested by any of the countries with which negotiations have been carried out until now.

**12) Statistics:** Adoption of the legal acquis for this chapter is not, as such, problematic the main issue is rather whether the countries are able to produce accurate and harmonised data in a permanent and sustainable way.

**13) Social Policy and Employment:** Employment and social policy covers areas where there exists substantial secondary legal acquis at EU level, such as health and safety issues, labour law and equality of treatment between women and men, as well as areas such as social dialogue, employment and social protection where convergent policies are being developed, on the basis of the EC Treaty.

**14) Energy:** Energy is a major economic and geopolitical factor. The European Union is however dependent on imports for half of its supplies, while this dependence could reach 70% for oil, 90% and for coal even 100%. Most likely enlargement will only reinforce these trends, despite the fact that certain candidate countries are producers of primary energy (e.g Poland for coal and Romania for oil and gas) Candidate countries have made considerable progress over the past years and some issues related with this subject are applicable to the candidate countries in varying degrees.

**15) Industrial Policy:** In the framework of the negotiations it has been requested to the candidate countries to present industry policy and restructuring strategies in order to assess whether their industrial policies were in line with the principles, in particular regarding privatisation and restructuring, set out in the council decision on 'the Implementation of a community action programme to strengthen the competitiveness of European Industry'.

**16) Small and Medium-sized Enterprises:** The acquis currently in force under this chapter heading, cover the area of enterprise policy, distributive trades, tourism and social economy, and consists largely of decisions setting up consultation procedures and Community programmes, or of recommendations.

**17) Science and Research:** The acquis consists of a large number of Council and Commission Decisions concerning two areas: (i) Framework Programmes of European Community activities in the field of research, technological development and demonstration and of the European Atomic Energy Community for research and training activities; (ii) Science and Technology Co-operation agreements with third countries.

**18) Education and Training:** The Community's acquis consists of a 1977 Directive action programmes and Conclusions, Resolutions or Declarations of the Council or the Council and the Ministers of Education meeting within the Council on various issues. Moreover, two bodies have been set up, the European Centre for the Development of Vocational Training and the European Training foundation.

**19) Telecommunications and information technologies:** The European Union established its policy in the sector Telecommunications sector as a result of rapid technological development. The opening of telecommunications markets across the EU began in 1988 and, with some transitory exceptions were completely opened to competition in 1998. The telecommunications acquis has now been updated (February 2002) and candidate countries will be required to transpose and apply this modified legislation by the time they enter the EU.

**20) Culture and audiovisual policy:** The focus of this chapter is alignment by the Candidate Countries with the television without Frontiers directive. The directive establishes the legal frame of reference for the free movement of television broadcasting services in the Union in order to promote the development of a European market in broadcasting and related activities such as television advertising and the production of audiovisual programmes.

**21) Regional policy and coordination of structural instruments:** The main issues addressed in the negotiations under this chapter are administrative and programming capacity as well as eligibility. The acquis under Chapter 21 does not define how the specific structures for the practical management of Structural and the Cohesion Funds should be set up, but leaves it up to the Member States. In order to profit from funds, the candidate countries will have to have the appropriate system in place by the time of accession. Upon accession, the candidate countries will have to comply with certain requirements: legislative frameworks, territorial organisation, programming capacity, administrative capacity, financial and budgetary management.

**22) Environment:** Apart from horizontal issues quality standards are set for Air, Waste management, Water, Nature protection, Industrial pollution control, Chemicals and genetically modified organisms, noise and Nuclear safety and Radiation Protection.

**23) Consumers and health protection:** The acquis for this chapter is composed of the following areas: misleading advertising, product liability, doorstep sales, consumer credit, dangerous contracts, time-share distance selling comparative advertising prices on foodstuffs guarantees for sale of consumer goods and injunctions.

**24) Cooperation in the fields of justice and home affairs:** Negotiations on Justice and Home affairs acquis are not about transition periods; neither the candidate countries nor the EU have any requests for these on the table. Perhaps the most visible component of the EU's Justice and Home affairs policies is the Schengen acquis, which result in the lifting of internal border controls. However, accession to the EU will not immediately lead to the lifting border of controls between old and new member states: as with previous enlargements, this will be the subject of a separate Council unanimous decision, some time after accession.

**25) Customs union:** From the first day of accession, customs administration of candidate countries will have to manage and control their borders, which will then be external borders of the Union, in the interest of the EU population and trade operators.

**26) External relations:** The external relations chapter covers the Community's economic and trade relations with third countries and international organisations as well as co-operation and assistance. The main components are the common commercial policy and the development policy of the Community. The fundamental basis for the common commercial policy is the common customs tariff vis-a vis third countries.

**27) Common foreign and security policy:** The EU's Common Foreign and Security Policy (CFSP) is not equipped with the legal instruments (directives, regulations) that exist for other Community policies. It uses instruments such as joint actions, common positions, statements and declarations, as well as in the conclusions of the European Council and the Council.

**28) Financial control:** The European Commission is called to assess the existing financial control systems in the candidate countries with regard to five elements: (i)

Public Internal Financial Control (PIFC) includes financial control activities in the public sector, covering control exercised by central and decentralised government agencies. (ii) External Audit: comprises the ability of the candidate countries to confirm the independence of their external control body in terms of deciding on the questions of audit approach and choice of inquiry, as well as reporting without restriction or interference by the government or other bodies. (iii) Control Measures relating the EU Own Resources. (iv) EU Pre-accession funding and future Structural Action: The correct use, control, monitoring and evaluation of EU funding constitute an important element in assessing the Candidate Countries ability to apply the acquis under this chapter. (v) Protection of the EU financial interests.

**29) Finance and Budgetary Provisions:** The acquis in this field covers the rules concerning the organisation, the establishment and the implementation of the EU budget. The acquis consists of regulations and decisions which will be directly applicable by candidate countries upon accession and, therefore, do not require transposition into their legislation.

**30) Institutions:** One of the keys to successful enlargement will be the effective and well-balanced representation and integration of the new member states in the institutional architecture of the Union. This is the purpose of chapter 30 on institutions which covers mainly the composition and functioning of institutions and bodies established under the Treaties or secondary legislation.

**31) Other matters:** This chapter serves as a framework for questions not covered in the preceding chapters, notably, problems which are not directly related to the acquis.

**b) The aims of political, economic and monetary union:** European Monetary Union (EMU) is an integral part of the Community acquis. However, a clear distinction should be made between participation in European Monetary Union and adoption of the euro as a single currency. New Member States are not expected to adopt the single currency upon accession, even though they will be taking part in European Monetary Union. European Monetary Union implies a gradual development of the economies of candidate countries leading to the final adoption of the single currency as ultimately all Member States must introduce the euro.

The process which will be ended with the adoption of the euro as a single currency contains three distinct preparatory phases: the pre-accession phase, the accession phase, the final euro phase.



Four convergence criteria were laid down that have to be met by a member country in order to qualify for participation in the EMU. These criteria are known as Maastricht Criteria. The EU membership requires Copenhagen Criteria, it does not require the satisfaction of the Maastricht Criteria. Maastricht Criteria can be met after accession.

Maastricht Convergence Criteria are:

- 1) The average rate of inflation should not exceed by more than 1.5 % that of the three best-performing member states in terms of price stability.
- 2) The national deficit should be no more than 3 % of GDP. No country's outstanding debt should be more than 60 % of its GDP.
- 3) An average nominal long-term interest rate that does not exceed by more than 2 % that of, at most, the three best performing member states in terms of price stability
- 4) They must have kept their currencies stable over the past two years against other European Union currencies within the Exchange Rate Mechanism (ERM). ERM presently allows for currency fluctuation margins of no greater than 15 %.

### **3.3 The Enlargement Process**

A candidate country has to fulfill the Copenhagen Criteria before accession to the Union. In the enlargement process, there is accession negotiation. Compliance with the Copenhagen political criterion is a prerequisite for the opening of any accession negotiations. Before starting accession negotiations, EU and the candidate country make detailed examination of the acquis together. Evaluation for candidate countries' progress achieved on the Copenhagen Criterion is made through regular reports. These are ingredients of an enlargement process. In this part we present these ingredients.

#### **3.3.1 Analytical Examination of the Acquis (Screening)**

Before starting accession negotiations, EU and the candidate country make detailed examination of the acquis together. The aim of the Screening is to explain the acquis to facilitate its adoption, and to measure the difficulties of candidate countries in this respect.

### **3.3.2 Accession Negotiations**

Compliance with the Copenhagen political criteria is a prerequisite for the opening of any accession negotiations. Following a detailed examination of the different chapters of the *acquis communautaire* ('screening'), such as free movement of goods, agriculture, environment, etc., negotiations are opened with the candidate countries, chapter by chapter. Below, we see the aim of accession negotiations, their procedure and the actors in accession negotiations.

#### **a) What Are the Negotiations About?**

The negotiations determine the conditions under which each applicant country will join the EU. The aim of the accession negotiations is: to remove the differences between the *acquis communautaire* and the candidate countries' subjects under discussion. The candidates enter the negotiations with the EU, to seek agreement as to when and how can join. On the joining the Union, applicants are expected to accept the 'acquis'. The *acquis* is not negotiable.

In the negotiations, the candidate countries commit themselves to adopt, implement and enforce the *acquis*, as required, by accession. Some chapters of the *acquis* may be provisionally closed. The provisional closure of a chapter depends *inter alia* on the Union accepting the credibility of the commitments made by the candidate countries.

#### **b) Who are the actors in the accession process?**

On the Union side, the 15 Member States are the parties to the accession negotiations. The Presidency of the Council of Ministers, which rotates among the member states every six months, presents the negotiating positions agreed by the Council and chairs negotiating sessions at the level of ministers or their deputies. Each applicant country draws up its position on each of the 31 chapters of the EU *acquis*, to engage in negotiations. Each applicant has appointed a Chief Negotiator, with a supporting team of experts.

The European Commission proposes the draft negotiating positions. The Commission is in close contact with the applicant countries in order to seek solutions to problems arising during the negotiations. Within the Commission, the work is coordinated by the Directorate General for Enlargement. The General Secretariat of the Council and the applicant countries provide the secretariat for the negotiations. The European Parliament is kept informed of the progress of the

negotiations and gives its assent to the resulting accession treaties. Each member state will need to ratify the treaties of accession.

The basic responsibility in this procedures is belong to Council although the final decision about the membership of the candidate country is given by the member states. The Parliament sends the applications for the membership before starting the accession negotiations to related committee for evaluation.

### **c) How do the negotiations proceed?**

The negotiations with each applicant proceed on their own merits. The pace of each negotiation will depend on the degree of preparation by each applicant country and the complexity of the issues to be resolved. For this reason, it is not possible to estimate the likely length of each negotiation in advance.

After the opening of negotiations, the Commission proposes common negotiating positions for the EU for each chapter relating to matters of Community competence. Negotiating positions are then approved unanimously by the Member States. The results of the negotiations are incorporated in a draft accession treaty, which is submitted to the Council for approval and to the European Parliament for assent. After signature, the accession treaty is submitted to the Member States and to the candidate country for ratification by them involving, in some cases, referenda. When the treaty takes effect, the candidate becomes a Member State. This ratification process can take around two years.

As said above, in the negotiations, the candidate countries commit themselves to adopt, implement and enforce the *acquis*, as required, by accession. In June 1995 the European Council at Madrid highlighted the importance, not only of incorporating the *acquis* into national legislation, but also of ensuring its effective application through appropriate administrative structures.

### **3.3.3 Regular Reports**

The reports serve as a basis for the Council to take decisions on the conduct of negotiations or their extension to other candidates on the basis of the accession criteria. Regular Reports are prepared by the Commission and submitted to the European Council. In these reports, Commission examines the progress achieved on the Copenhagen Criteria to arrive at an evaluation of the total achievement to date.

### **3.4 Pre-Accession Strategy**

In the previous parts, we saw the new conditions for membership and the enlargement process. The perspective of the membership, given at the Copenhagen Council, was defined in general features. Since, the criterion is hard to implement and enforce, in order to help the candidate countries EU introduced pre-accession strategies for this enlargement. Three pre-accession strategies were prepared for this enlargement, one for CEECs, one for Cyprus and Malta, one for Turkey.

Pre-accession strategies were prepared after Copenhagen Council. First we will present the preparation period of these strategies. Second, we will present the main ingredients of pre-accession strategies. In the last section we will give the pre-accession strategies of three groups of candidate countries.

#### **3.4.1 The Developments After Copenhagen Council**

Central and Eastern European Countries started to apply for membership to the Union after the Copenhagen Council, at which it had been declared that Central and Eastern European Countries shall become member of the Union. Cyprus, Malta and Turkey applied to the Union for membership before Central and Eastern European Countries did.

The perspective of the membership, given at the Copenhagen Council, was defined in general features. Hence, in order to prepare the countries of central Europe for European Union membership, in June 1994, at Corfu Summit, the Commission was charged of preparing a strategy. The prepared strategy was approved in December 1994 at the Essen Summit. This strategy is named as 'Pre-accession strategy' or 'Essen strategy'.

In the economical view, the strategy proposed the Central and Eastern European Countries to join the Single Market. So, after becoming member of the European Union, these countries could benefit from the free circulation opportunities of the European Union market. However, gaining the full membership is not enough to benefit from these opportunities. Because, achieving a genuine Single Market requires inter alia effective application of Community rules for approximation of legislation and administrative practices in the fields of conformity assessment, product liability and general product safety, the protection of health, environment and consumers, indirect taxation, adequate management of the external

borders, implementation of safety requirements and state aids. An inadequate or incomplete implementation of the existing body of Single Market legislation by the time of accession could lead to market distortions for European Union industry. So, the goal of the Commission during the pre-accession period has to be to prepare each country properly for its accession.

Within the pre-accession strategy adopted by the Essen European Council, the Council invited the Commission to prepare a White Paper on the Single Market aspects of enlargement. White Paper is a general reference document for all candidate countries providing an orientation to prepare for accession which sets out the key elements of the existing body of Community law to be adopted in each sector. It is important to apply the elements about the Single Market in White Paper before accession. It is not possible to manage the free movement in the absence of a balanced and free competition area. And the most important obstacles in this area are; monopolies in public and private sector, company's marriages and state aids. Hence, three points become important in this situation: competition policy, the control of the state aids and application of the *acquis* about the Single Market. For the first two, Union promised to give aid and it has been providing it through financial aid programmes.

The Madrid European Council in December 1995 called on the European Commission to submit an assessment of the candidates' applications for membership as soon as possible after the Intergovernmental Conference on the reform of the European Union's institutions, which was completed in June 1997 in Amsterdam, and to prepare a detailed analysis of what enlargement would mean for the European Union. It also reaffirmed that The Madrid European Council in December 1995 called on the European Commission to submit an assessment of the candidates' applications for membership as soon as possible after the Intergovernmental Conference on the reform of the European Union's institutions, which was completed in June 1997 in Amsterdam, and to prepare a detailed analysis of what enlargement would mean for the European Union. It also reaffirmed that the necessary decisions for launching accession negotiations would be taken within six months of the Intergovernmental Conference's conclusion. The preparations of the Commission continued two years. In July 1997, the Commission presented its assessments and analyses in a report which is called as 'Agenda 2000'.

The Agenda 2000 is a single framework in which the Commission:

- 1) outlines the broad perspective for the development of the European Union and its policies beyond the turn of the century
- 2) addresses the challenge of enlargement. It draws the main conclusions and recommendations from the individual opinions on the applicant countries and gives the Commission's views on the launching of the accession process and on reinforcement of the pre-accession strategy
- 3) the impact of enlargement on the European Union as a whole
- 4) the future financial framework beyond 2000, taking into account the prospect of an enlarged Union.

In Agenda 2000 (1997) it was stated that in order to meet the cost of enlargement, some reforms should have been needed especially for the Common Agricultural Policy and the Structural Policies<sup>4</sup>. So, it was the first time for European Union that it needed to interrogate its structure for an enlargement.

The Luxembourg European Council 1997, was an important milestone for the future of the European Union. At this summit, the applications of ten Central and Eastern European Countries and Cyprus were accepted. Malta backed up its application because of the change in its government, so Malta was not discussed at the Summit. The Luxembourg European Council decided on an enhanced pre-accession strategy for the ten candidate countries of central Europe, with a specific strategy for Cyprus. It also asked the Commission to elaborate a European Strategy to prepare Turkey for accession in every field. Following Malta's reactivation of its application for membership in October 1998, a specific pre-accession strategy was also developed for Malta. Furthermore, in December 1999, on the basis of a recommendation by the Commission, the Helsinki European Council decided to prepare a pre-accession strategy for Turkey, building on the European Strategy.

### **3.4.2 Components of Pre-Accession Strategies**

As we said EU prepared three pre-accession strategies for the three groups of candidate countries. The first group is: CEECs, the second group is: Cyprus and Malta, and the third group is Turkey. In this part we present all components of pre-accession strategies. Some of these components are in the first group's pre-

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<sup>4</sup> We will see the reforms on EU's Agricultural and Structural Policies in Chapter 6 in detail.

accession strategy, some of them second's and some of them are in third's. Also, some of the components are common for each group. We will present the distribution of these components across groups in the next part. The components of pre-accession strategies are:

**a) Europe Agreements:** Europe Agreements provide the legal basis for bilateral relations between the Central and Eastern European Countries and EU. The main objectives of these agreements are: political dialogue, free trade and freedom of movement, economic cooperation, financial cooperation and cultural cooperation.

**b) The Association Agreements with Cyprus, Malta and Turkey:** The legal framework for the relationship between the European Community and Cyprus, Malta, and Turkey, are the Association Agreements, which date back to the sixties and early seventies. These Agreements cover trade-related issues and various other areas of cooperation. They aim to progressively establish a customs union between the European Community and each of these three countries concerned. In the case of Turkey, this objective was achieved in 1995, with the entry into force of the Customs Union Agreement. With Cyprus, progress towards a customs union is due to be completed by 2002. For Malta, there has been little progress, and so far no target date for a customs union has been agreed.

In contrast to the more recent Europe Agreements, these early Association Agreements do not provide for political dialogue. Such dialogue takes place, in the case of Cyprus and Malta, on the basis of a specific decision of the General Affairs Council, and, in the case of Turkey, on the basis of specific Association Council resolutions and the conclusions of the Helsinki European Council. In December 1997, Turkey unilaterally suspended its political dialogue with the EU, but resumed the process in late 1999.

**c) Accession Partnership:** An accession partnership has been drawn up for each candidate country. This provides an assessment of the priority areas in which the candidate country needs to make progress in order to prepare for accession. No more than 20 pages in length, the Accession Partnerships mobilise all forms of European Union support within a single framework for each country. The Accession Partnerships thus provide a single framework for the programming of the priorities of each candidate country and the programming of the financial means available to implement those priorities.

The Accession Partnerships contain precise commitments on the part of the candidate countries relating in particular to democracy, macroeconomic stabilisation, industrial restructuring, nuclear safety and the adoption of the ‘acquis’, focusing on the priority areas identified in each of the Commission’s Opinions on the applications of the candidate countries for European Union membership.

Each country’s Accession Partnership is complemented by its own National Programme for the Adoption of the Acquis (NPAA). For its part, the NPAA gives details of each country’s commitments with regard to achieving the Copenhagen criteria and adopting the ‘acquis communautaire’.

**d) Pre-accession assistance:** The aims of the pre-accession strategy can not be achieved without recourse to the instruments providing support and financial aid. The European Union is providing assistance and promoting investment in the candidate countries to stimulate change so that the candidates can adapt more rapidly to European Union requirements, and become members without unnecessary delay or long transitional periods.

It is useful to categorize the candidate countries into three groups for explaining the Pre-Accession Assistance of EU: the CEECs, Cyprus and Malta, and Turkey. This categorization is useful in the sense that the type of European Union financial aid has been the same for the countries in the group.

**1) Financial Assistance for Central and Eastern Europe:** Central and Eastern European candidate countries have benefited from European Union’s financial assistance since the beginning of the transition process through the Phare programme. Two programmes now complement Phare: Ispa and Sapard.

**(i) Phare Programme:** The Phare programme was originally created for Poland and Hungary (Official Journal of the European Communities L 375, 23.12.1989, p.11) and then extended to candidate Central and East European Countries (Official Journal of the European Communities L 161,26.6.1999, p.68). The Phare programme has been providing support to the countries of Central and Eastern Europe since 1989, helping them through a period of fundamental economic and social transition and political change. During 1989-1997 period, Phare operated on a ‘demand driven’ basis. The governments from partner countries proposed projects to the European Commission themselves and as long as they met Phare objectives, projects could be in any fields and for varying amounts. This led to numerous small projects to be submitted, which were rather complicated and time-consuming.



Phare's current 'pre-accession' focus was put in place in 1997, in response to the Luxembourg European Council's launching of the present enlargement process. After the Luxembourg European Council, the Phare Programme became radically accession driven. Phare funds now focus entirely on the pre-accession priorities highlighted in each country's Accession Partnership. Accession Partnerships are a key feature of the revised Phare programme, since they lay down the short-term and medium-term priorities for each country in the accession process. After the introduction of other two aid programmes, Phare orientation focus essentially on two types of support. The first one is: Institution building (accounting for around one third of the phare allocation); capacity building is a major priority for all the countries, since many do not have adequate capacity to prepare for European integration. The second one is: Investment support investment to strengthen the regulatory infrastructure needed to ensure compliance with the *acquis* (around one third of the allocation), and investment in economic and social cohesion to help the candidates prepare for the implementation of Structural Funds for accession (the remaining one-third of the Phare allocation).

There are two types of institution building projects: Twinning is the principal instrument in this respect. It involves the secondment of practitioners from Member States ministries, regional bodies, public agencies and professional associations for at least one year to counterpart institutions in the candidate countries. It has been operational in the Central and Eastern European countries since 1998. Twinning was extended to Cyprus and Malta in 2001. TAIEX is another instrument in this respect. Technical assistance, TAIEX (Technical Assistance Exchange Office) remains a source of short-term advice and SIGMA (PHARE-financed and managed by OECD) provides advice on horizontal government functions in Central and Eastern European countries, focusing on the reform of the civil service, financial control and audit.

**(ii) Special Accession Programme for Agricultural and Rural Development (SAPARD):** SAPARD, founded on the Council Regulation 1268/1999 adopted in June 1999, aims to support the efforts made by the candidate countries to prepare for their participation in the Common Agricultural Policy (CAP) and the Single Market (Official Journal of the European Communities L 161, 26.6.1999, p.87). It involves two major, explicit, operational objectives: to help solve the priority and

specific problems in agriculture and rural development and to contribute to the implementation of the *acquis* concerning the CAP and other agricultural priorities.

Sapard implementation is fully decentralised. It is the first time a fully decentralised external assistance programme has been undertaken by the Commission. The idea is that they will operate in a similar fashion to paying agencies in the Member States (set up according to the European Guidance and Guarantee Fund-EAGFF rules) and upon accession could become the paying agency for the Common Agricultural Policy.

On the basis of rural development plans approved by the Commission, SAPARD co-finances rural development projects selected by the beneficiary countries. The implementation structure for each country is based on a SAPARD Agency, responsible for management and payments, which must be accredited by the Commission.

**(iii) Instrument for Structural Policies for Pre-Accession (ISPA):** ISPA that came into operation in 2000 is founded on the Council Regulation 1267/1999 adopted in June 1999 (Official Journal of the European Communities L 161, 26.6.1999, p.73). The “Instrument for Structural Policies for Pre-Accession” (ISPA) provides financial support for investment in the areas of environment and transport in order to speed up the compliance in accession countries with the European legislation in force for these two sectors for a period of seven years (2000-2006). A small part of ISPA budget may also be used to fund preparatory studies and technical assistance for project preparation and project management.

**2) Financial Assistance for Cyprus and Malta:** Until 2000, Financial Protocols signed between these countries and the EU was the sole financial instrument. According to the Council Regulation 555/2000 of 13 March, pre-accession aid will amount to 95 million euro between Malta and Cyprus for the period 2000-2004 (Official Journal of the European Communities L 68, 16.3.2000, p.4). Malta and Cyprus are also eligible for the European Investment Bank pre-accession facility and facility for Mediterranean countries. The Regulations also provided for these countries’ participation in MEDA<sup>5</sup> regional programmes.

**3) Financial Assistance for Turkey:** A single framework for coordinating all sources of pre-accession financial assistance for Turkey was adopted by the

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<sup>5</sup> MEDA is the main financial support for the Mediterranean Countries

Commission in July 2000, Council Regulation EC No 390/2001, (Official Journal of the European Communities L 58, 28.2.2001, p.1). Before this, the financial cooperation between Turkey and EU can be investigated under two main titles: Prior to the Customs Union and in the framework of the Customs Union. This regulation, adopted in July 2000, also provides the legal basis for the Accession Partnership for Turkey. Further steps imply that all funds available for Turkey should be put into one single budget. With the entry into force of the 'Single Framework', the commitment and disbursement process of grant assistance to Turkey will no longer be subject to the rather complex and tiresome MEDA procedures, but to those applied to the other candidates. The European Parliament suggested that Turkey should benefit from ISPA and SAPARD. But; since at the preparation stage of these programmes Turkey had not gained the candidate status, Turkey was excluded from the budget of these programmes. Turkey is also eligible for EIB pre-accession facility.

**e) Participation in Community Programmes:** Participation in Community Programmes is a part of the enhanced pre-accession strategy and as a useful preparation for accession by familiarizing the associated countries and their citizens with the Union's policies and working methods.

### **3.4.3 Pre-Accession Strategies Towards the Candidate Countries of Fifth Enlargement:**

In this part we distribute the components of pre-accession strategy, given above, across three groups of candidates: CEECs, Cyprus and Malta, Turkey.

**a) Pre-Accession Strategy Towards CEECs:** The EU's pre-accession strategy towards the candidate countries of central Europe is founded on:

- 1) Europe agreements
- 2) Accession Partnerships and National Programmes for the Adoption of the Acquis (NPAA)
- 3) Pre-accession assistance, including: Phare Programme, environment and transport investment support (ISPA Programme), agricultural and rural development support (SAPARD Programme), cofinancing with the international financial institutions;
- 4) Opening of European Community programmes and agencies.

**b) Pre-Accession Strategy Towards Cyprus and Malta:** The European Union's pre-accession strategy towards Cyprus and Malta is based on:

- 1) Association Agreements;
- 2) Accession Partnership and National Programmes for the Adoption of the Acquis (NPAA);
- 3) Specific pre-accession assistance (given in previous part under the name 'Financial Assistance for Cyprus and Malta')
- 4) Opening of European Community programmes and agencies.

**c) Pre-Accession Strategy Towards Turkey:** The EU's pre-accession strategy towards Turkey is based on:

- 1) Association Agreement and Customs Union Agreements
- 2) Enhanced political dialogue;
- 3) Accession Partnership and National Programme for Adoption of the Acquis (NPAA);
- 4) Specific assistance under a single financial framework;
- 5) Participation in European Community programmes and agencies.

### **3.5 Conclusion**

When fifth enlargement came to the agenda of EU, EU needed to change its accession strategy. First, at Copenhagen Council 1993, EU announced new conditions for membership. Before starting accession negotiations, a candidate country has to fulfill political criterion of Copenhagen Criteria. Copenhagen Criteria are hard to fulfill. When we look closely to these criteria, we can see that EU wants its candidates to improve their democracies and economies before accession. That is, the strategy of EU has become 'first prepare then join' with fifth enlargement.

Since the criteria are hard to fulfill, EU helps the candidate countries for preparing membership. For this purpose, EU made Commission prepare pre-accession strategies for the candidate countries. An important point here is: pre-accession strategies differ across three groups: CEECs, Cyprus and Malta, Turkey. One of the component of pre-accession strategies is financial assistance (pre-accession aid). Although, structure of pre-accession aid is different across three groups, it exists in all pre-accession strategies. By pre-accession aid, EU helps

candidate countries financially. Because, while implementing acquis candidate countries need financial help. Pre-accession aid during accession negotiations will be our main subject in the rest of our work. Here, we just introduced it. In Chapter 2 we saw that in previous enlargements EU did not use such an instrument. However, in the fifth enlargement it has become very important. This is mainly because of the fact that EU demands from candidate countries has increased with Copenhagen Criteria. Because of this, candidate countries needs have increased while preparing for membership. And, pre-accession aid is an instrument used for helping candidate countries financially.

## **CHAPTER 4**

### **PRE-ACCESSION AID AND THE DISTRIBUTION CRITERIA OF IT IN THE FIFTH ENLARGEMENT**

#### **4.1 Introduction**

In Chapter 3, we presented pre-accession aid as a component of pre-accession strategies of EU in the fifth enlargement. EU uses pre-accession aid to help the candidate countries financially for preparation of EU membership. EU provides pre-accession aid to each of its candidate countries. However, some candidate countries receive more than others. This means that EU has some criteria in distributing this aid among the candidate countries. What are these criteria? The purpose of this chapter is to find the answer of this question.

In this chapter it is useful to divide 13 candidate countries into three groups: the first group contains CEECs, the second group contains Cyprus and Malta, Turkey is in the third group. Because, the pre-accession aid differs across these three groups as we saw in Chapter 3. For CEECs, three aid programmes were founded for this purpose: Phare, Sapard and Ispa. For Cyprus, Malta and Turkey we cannot see such special programmes. The pre-accession aid to Cyprus and Malta is categorised by the EU as a single flow. Up to now, Turkey has not received a serious amount from EU as a pre-accession aid compared with other candidates because of Turkey's different position among candidate countries of fifth enlargement.

In the previous chapters, we have mentioned from fifth enlargement briefly. All, we know is that it is different from other enlargements. Because fifth enlargement is the largest enlargement of EU. In the first part, we look at the fifth enlargement closely. We do this because we need to know candidate countries'

characteristics. Since, the criteria of EU in distributing pre-accession aid will be from the characteristics of candidate countries. In the second part, we present the amounts of pre-accession aid given to the candidate countries. We find the criteria of EU in distributing pre-accession aid to CEECs in the second part. The third part presents an inter-country comparison of pre-accession aid. In the third part we will see that the criteria found for CEECs are valid when we include Cyprus and Malta to the group of CEECs. EU distributes pre-accession aid according to area, population and GDP per head of the candidate country. However, if we included Turkey, we could not reach the same criteria. We will conclude this chapter by giving reason of this situation: Turkey is the only candidate country which has not started accession negotiations yet. That is, the same criteria can be applied to Turkey when Turkey starts accession negotiations.

## **4.2 The Fifth (Current) Enlargement**

In this part, we try to present the fifth enlargement with its candidate countries, history and its differences from other enlargements. First, we present the candidate countries of fifth enlargement with their population, area and GDP per capita. Second, we give a short history of this enlargement. How did this enlargement start? It is a big enlargement. However, there are some other important characteristics of this enlargement. These will be given in the third section of this part.

### **4.2.1 Acceding Countries**

The fifth enlargement includes 13 candidate countries which are Poland, Romania, Bulgaria, Hungary, Czech Republic, Lithuania, Latvia, Slovakia, Estonia, Slovenia, Cyprus, Malta and Turkey. Candidate countries (including Turkey) represent 45% of the EU population and 7% of GDP. It can be observed that Turkey is the largest candidate country in terms of population and area (17% of the EU-15 population and 24% of the EU-15 area). The second largest candidate country after Turkey is Poland, with 313000 km<sup>2</sup> area and 38.6 million population. Poland is followed by Romania in terms of area and population. Malta and Cyprus have the smallest populations and areas among the candidates. GDP per capita in purchasing power standards is highest in Cyprus with 80% of EU-15, and lowest in Turkey

with 22% of the EU-15 in 2001. Table 4.1 presents these results by giving the candidate countries area, population and GDP per capita in 2001.

**Table 4.1** Candidate countries in 2001

	<b>Area (1000 km<sup>2</sup>)</b>	<b>Population (million)</b>	<b>GDP per capita % of EU</b>
<b>Turkey</b>	775.0	68.6	22.0
<b>Poland</b>	313.0	38.6	40.0
<b>Romania</b>	238.0	22.4	25.0
<b>Bulgaria</b>	111.0	7.9	28.0
<b>Hungary</b>	93.0	10.2	51.0
<b>Czech Rep.</b>	79.0	10.2	57.0
<b>Lithuania</b>	65.0	3.5	38.0
<b>Latvia</b>	65.0	2.4	33.0
<b>Slovakia</b>	49.0	5.4	48.0
<b>Estonia</b>	45.0	1.4	42.0
<b>Slovenia</b>	20.0	2.0	69.0
<b>Cyprus</b>	9.0	0.8	80.0
<b>Malta</b>	0.3	0.4	55.0

*Source: Regular Reports on Candidate Countries Progress 2002*

#### **4.2.2 A History of Fifth Enlargement**

A decade ago, following the transformation of their political systems and the start of extensive restructuring of their economies, the countries of Central and Eastern Europe and Baltics began the process of political and economic integration towards the EU. They manifested their desire to join the EU and reorient their economies towards the West.

The EU welcomed and supported the changes. Europe Agreements were signed between EU and these countries. Europe Agreements (in Chapter 3 we saw



the Europe Agreements as one of the component of pre-accession strategy) provided the institutional framework for further integration in terms of trade. Also, the Phare was founded to support these countries financially in those days.

After the Copenhagen European Council, CEEC-10 submitted their applications to EU. Cyprus, Malta and Turkey had applied for membership before these countries did<sup>6</sup>. Before starting accession negotiations EU prepared pre-accession strategies, mentioned in Chapter 3, for these countries. The accession negotiations were started with Poland, Hungary, Czech Republic, Slovenia, Estonia and Cyprus in March 1998. Turkey is the only candidate country which has not started accession negotiations yet.

The accession negotiations started in 1998 with 6 countries and then expanded to 12 countries has come to the last stage. Poland, the Czech Republic, Hungary, Slovenia, Latvia, Lithuania, Estonia, Slovakia, Cyprus and Malta are expected to join the Union in 2004. Romania and Bulgaria are expected to join the Union in 2007.

#### **4.2.3 Is the Fifth Enlargement Really a Big Challenge of EU?**

Although the European Union (EU) has absorbed a number of countries since its creation, growing from the original six to the current fifteen member states, the current enlargement to include the Central and Eastern European Countries (CEECs) presents the greatest challenge yet for three reasons. First, it is the largest ever enlargement. Ten CEECs are currently candidates for accession with a total population of more than 100 million people. Second, in none of the previous enlargements the candidate countries differed so much from the incumbent member states. Thus, the candidate countries have a considerably lower level of development, relatively large agricultural sectors and, until a decade ago, CEECs had a completely different political system. Apart from the Czech Republic and Slovakia, not a single transition country had a fully functioning market economy before they became centrally planned countries. Third, in none of them previous enlargements the EU was at such an advance stage of economic integration. In the last ten years the Single Market has been implemented and the euro has been created with eleven of its member states already belonging to its zone.

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<sup>6</sup>Turkey applied for EU membership in 1987, Cyprus and Malta applied in 1990 (ÍKV, 2002)

However, there are also positive sides of this enlargement. Zantias (the article is in press) says that despite the problems of this enlargement, the political will is for these countries to enter the EU because in this way they will be assisted in their development process, some economic benefits will accrue to the EU also but, most important of all, the eastern enlargement of the EU will secure against the return to the Cold War era.

### **4.3 EU's Financial Assistance to Its Candidate Countries**

In this part, we see the allocation of pre-accession aid among candidate countries. We will start with allocations made to CEECs, then we will look at allocations to Cyprus and Malta, lastly the allocations made to Turkey will be given.

#### **4.3.1 Financial Assistance for Central and Eastern European Countries**

As said before, there are three aid programmes for CEECs, which are Phare, Sapard and Ispa. The receipts of CEECs from these three programmes are given separately in this section.

##### **a) The Phare Programme**

Phare allocations during 1992-2002 totally amounted to 11361.6 million euro. 4132.3 million euro of this amount is distributed between 2000 and 2002. Because, in 2000 all CEECs had started accession negotiations. So, their receipts increased. Table 4.2 presents the Phare allocations to candidate countries according to area, population and GDP per head of the candidate countries.

**Table 4.2** Total Phare Allocations During 1992-2002

<b>Country</b>	<b>Total Al. during 1992-02</b>	<b>%of Total Al. in 1992-02</b>	<b>Population (million)</b>	<b>Area 1000 km2</b>	<b>GDP per Capita</b>
<b>Poland</b>	3450.0	30.4%	38.6	313.0	9200.0
<b>Romania</b>	2025.5	17.8%	22.4	238.0	5900.0
<b>Bulgaria</b>	1467.7	13.0%	7.9	111.0	6500.0
<b>Hungary</b>	1389.3	12.2%	10.2	93.0	11900.0

**Table 4.2 (cont.)**

<b>Czech</b>	854.9	7.5%	10.2	79.0	13300.0
<b>Lithuania</b>	584.7	5.1%	3.5	65.0	8700.0
<b>Slovakia</b>	572.4	5.0%	5.4	49.0	11100.0
<b>Latvia</b>	426.0	3.7%	2.4	65.0	7700.0
<b>Slovenia</b>	295.6	2.6%	2.0	20.0	16000.0
<b>Estonia</b>	286.2	2.5%	1.4	45.0	9800.0
<b>Total CEECs</b>	11361.6	100%	104.0	1078.0	

**Source: Regular Reports on Candidate Countries Progress 1998-2002**

We can observe from Table 4.2 that Poland is the largest beneficiary of Phare during 1992-2002 with a 30.4% of total Phare allocations. Romania is the second largest beneficiary with 17.8% of total Phare allocations during 1992-2002. Estonia and Slovenia could only receive around 2%.

The largest beneficiary of Phare, Poland, is also the largest candidate country of the Central and Eastern European Countries in terms of population and area. And, Estonia and Slovenia, received the least portion of total Phare allocations, are the smallest countries of CEECs in terms of population and area. Also, Romania, second largest beneficiary of Phare, is the second largest country of CEEC in terms of population and area. Besides these countries if we look at other countries' receipts, we can say that area and population are important factors in deciding Phare allocations.

By looking at Table 4.2, we can say that Phare allocations also depends on GDP per capita. For example, although, Bulgaria's population is less than Hungary's, Bulgaria received more than Hungary, this may because of the less GDP per capita of Bulgaria or larger area of Bulgaria. Nevertheless, if Country A's population and area is larger than the population and area of Country B then: whatever the GDP per capita, Country A will receive the larger part of Phare allocations. Therefore, we can conclude that, multi-annual indicative national

allocations of Phare are set by the Commission, based primarily on *population, area, GDP per head*<sup>7</sup>.

**b) Special Accession Programme for Agricultural and Rural Development (SAPARD)**

Sapard allocations are expected to be a bit different from the Phare allocations (and also we will see that it is different from ISPA allocations). Because, as said in Chapter 3, Sapard helps solve the priorities and specific problems in agriculture and rural development. So, the allocations of Sapard are expected to depend on some agricultural datas.

Table 4.3 presents the Sapard allocations according to farming population and agricultural area of the candidate countries. As it can be seen from Table 4.3 below, in 2000-2006 period, Sapard is providing nearly 4 billion to the Central and Eastern European Countries. Poland and Romania receive the lion share of the allocations, 2.3 billion euro in total. The country with the smallest allocation for this 7-year period is Slovenia with 46.1 million euro.

**Table 4.3** Total Sapard Allocations 2000-2006

<b>Country</b>	<b>Maximum Sapard contribution 2000-2006 (M EUR)</b>	<b>Agricultural Area (000 ha)</b>	<b>Share of Employment In (million)</b>	<b>GDP per capita (euro)</b>
<b>Poland</b>	1226.2	18397.0	7.4	9200.0
<b>Romania</b>	1095.0	14874.0	9.9	5900.0
<b>Bulgaria</b>	378.9	5498.0	2.1	6500.0
<b>Hungary</b>	276.6	5853.0	0.6	11900.0
<b>Lithuania</b>	216.8	3489.0	0.6	8700.0
<b>Czech Rep.</b>	160.4	4282.0	0.5	13300.0

<sup>7</sup> In the Council Regulation no 1266/1999 no such criteria are given, only stated that allocation of aid should be based on the principle of equal treatment, independently of the time of accession, with particular attention being paid to countries with the greatest need (Official Journal of the European Communities L 161, 26.6.1999, p.68)

**Table 4.3 (cont.)**

<b>Latvia</b>	158.8	2540.0	0.4	7700.0
<b>Slovakia</b>	132.9	2444.0	0.3	11100.0
<b>Estonia</b>	88.2	986.0	0.1	9800.0
<b>Slovenia</b>	46.1	486.0	0.2	16000.0
<b>Total</b>	<b>3779.9</b>	<b>1472.0</b>	<b>22.0</b>	

Source: *Published in the Official Journal L 226, 27 August 1999*, p.25

As seen in Table 4.3 above, agricultural area is an important factor in distributing the Sapard allocations. Two exceptions can be seen which are, Hungary and Czech Republic. Hungary's agricultural land is more than Bulgaria's, but it receives less than Bulgaria does. And the agricultural area of Czech Republic is more than Lithuania, but Lithuania receives more than Czech Republic does. These two exceptions can be explained as the share of employment of agriculture and GDP per capita. Because, although, Bulgaria's agricultural land is less than Hungary's, its share of employment in agriculture is more than Hungary's and also, GDP per capita in Bulgaria is less than the GDP per capita in Hungary. The same is true for the other exception, Czech and Lithuania. So, we can conclude that, the allocation to each country is based on certain criteria. These include *agricultural area, share of employment of agriculture and GDP per capita*<sup>8</sup>.

#### **c) Instrument for Structural Policies for Pre-Accession (ISPA)**

Table 4.4 presents the ISPA allocations according to area and population of the candidate countries between 2000 and 2002. As seen in this table, Poland is the largest beneficiary of Ispa allocations. It is followed by Romania. Slovenia receives the smallest part from Ispa allocations.

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<sup>8</sup> In the Council Regulation 1268/1999 it is said that the financial allocation to each applicant country for pre-accession aid under Sapard programme shall be based on: farming population, agricultural area, GDP per head and specific territorial situation (Official Journal of the European Communities L 161, 26.6.1999, p.91)

**Table 4.4** ISPA Allocations Between 2000-2002

<b>Country</b>	<b>2000-2002 Total (M EUR)</b>	<b>Population (million)</b>	<b>Area 1000 km2</b>	<b>GDP per capita in PPS (euro)</b>
<b>Poland</b>	1070.6	38.6	313.0	9200.0
<b>Romania</b>	702.6 – 768.0	22.4	238.0	5900.0
<b>Bulgaria</b>	297.9 - 341.5	7.9	111.0	6500.0
<b>Hungary</b>	272.7	10.2	93.0	11900.0
<b>Czech</b>	199.8 – 227.0	10.2	79.0	13300.0
<b>Lithuania</b>	146.7 - 167.7	3.5	65.0	8700.0
<b>Slovakia</b>	129.1 - 150.9	5.4	49.0	11100.0
<b>Latvia</b>	132.9 - 154.7	2.4	65.0	7700.0
<b>Estonia</b>	79.3 - 95.2	1.4	45.0	16000.0
<b>Slovenia</b>	46.5 - 57.4	2.0	20.0	9800.0
<b>TOTAL</b>	<b>3078.1 - 3305.7</b>	<b>104.0</b>	<b>1078.0</b>	

Source: *Regular Reports on Candidate Countries Progress 2000-2002*

From Table 4.4, it can be observed that area and population are the most important factors in allocation of Ispa. In fact, if a country's area is higher then its receipts from Ispa allocations will be higher. Poland, the largest beneficiary of Ispa allocations, is the largest country among these candidate countries. Slovenia, smallest country in terms of area, receives the smallest share from Ispa allocations. We can conclude from Table 4.4 that, higher shares go to the countries with higher areas. From Table 4.4, it can be observed that Lithuania and Latvia have the same areas but Lithuania receives more than Latvia does. This may be because of the population of Lithuania, which is more than Latvia's population. So, we can say that, allocation of Ispa resources among the recipient countries is decided on the basis of *area and population*<sup>9</sup>.

<sup>9</sup> In the Council Regulation 1267/1999 it is said that an indicative allocation between beneficiary countries of the total Community assistance under ISPA shall be made on the basis of criteria of population, area and per capita GDP (Official Journal of the European Communities L 161, 26.6.1999, p.75)

### 4.3.2 Financial Assistance for Cyprus and Malta

Until 2000, Financial Protocols signed between these countries and the EU was the sole financial instrument. These financial transfers were not made for preparation of accession to EU. As said in Chapter 3, in 1999 Commission proposed a pre-accession regulation for Cyprus and Malta. The new Financial Regulation on the implementation of the pre-accession strategy for Cyprus and Malta will ensure, like for all candidate countries of CEEC, that assistance is targeted towards pre-accession priorities. Table 4.5 presents the pre-accession assistance for Cyprus and Malta after 2000.

**Table 4.5** Pre-Accession Assistance for Cyprus and Malta ( M EUR)

	<b>Cyprus</b>	<b>Malta</b>
<b>Pre-Accession Assistance planned for 2000-2004</b>	57.0	38.0
<b>Given Pre-Accession Assistance in 2000-2002</b>	32.0	23.0
<b>Area (1000km<sup>2</sup>)</b>	9.0	0.3
<b>Population (million)</b>	0.8	0.4

*Source: Regular Reports 2001 and 2002 for Cyprus and Malta*

As seen in Table 4.5, between 2000 and 2002, Cyprus received 32 million euro and Malta 23 million euro. The total amount Cyprus will receive up to 2004 is 57 million euro and this amount is 38 million euro for Malta. The same criteria can be seen in distributing pre-accession aid between Cyprus and Malta. Area and population are the important factors for distribution of aid. These amounts can be seen as small. However, these countries are also the smallest countries of all candidate countries. And, they are more developed than all other candidate countries.

### 4.3.3 Financial Assistance for Turkey

As said in Chapter 3, up to Helsinki European Council the financial transfers given to Turkey were not for accession. But, after Helsinki 1999, where Turkey's application for EU membership was accepted, a single framework for coordinating all sources of pre-accession financial assistance for Turkey was adopted by the Commission. In this new period, some financial transfers have been made under the name of Accession Strategy. Also, Turkey continues to benefit from MEDA programme. Table 4.6 presents a summary of financial transfers to Turkey between 1964 and 2001.

**Table 4.6** Financial Transfers to Turkey (MEUR)

<b>Total payments 1964-1995</b>	1005.0
<b>Total Payments 1996-1999</b>	755.3
<b>MEDA II (Planned) 2000-2006</b>	889.0
<b>Accession Strategy Total 2000-2001</b>	60.0

*Source: Regular Reports of Turkey 2000-2002*

As seen in Table 4.6 above, before Customs Union period, 1964-1995, total payments of EU to Turkey amounted to 1005 million euro. In the framework of Customs Union, 1996-1999, total payments were 755.3 million euro. These financial transfers were made mainly through MEDA Programme and EIB credits. Under the Accession Strategy Turkey received totally 60 million euro in 2000 and 2001.

MEDA programme is for Mediterranean countries, that is, it is not a programme for pre-accession preparations of a candidate country. From this programme, many Mediterranean countries, which are not candidate countries of



EU, benefit. The aid given to Turkey for its preparation for membership is only 60 million euro for two years.

#### 4.4 Inter-Country Comparison

In this part, we compare all candidate countries' receipts from EU. For CEEC, the summation of receipts from three aid programmes is presented in the Table 4.7. We can see both pre-2000 and post-2000 periods' transfers in this table.

**Table 4.7** EU Financial Aid to Candidate Countries for pre-2000 and post-2000 period (M EUR)

Country	Total aid 1990-1999	Total aid 2000-2002	Population (million)	Area 1000 km <sup>2</sup>	GDP per capita euro
<b>Poland</b>	2050.0	2997.6	38.6	313.0	9200.0
<b>Romania</b>	1200.0	2030.8	22.4	238.0	5900.0
<b>Bulgaria</b>	1000.0	959.0	7.9	111.0	6500.0
<b>Hungary</b>	1030.0	750.6	10.2	93.0	11900.0
<b>Czech</b>	563.0	574.2	10.2	79.0	13300.0
<b>Lithuania</b>	328.0	507.2	3.5	65.0	8700.0
<b>Slovakia</b>	356.0	413.6	5.4	49.0	11100.0
<b>Latvia</b>	320.0	331.3	2.4	65.0	7700.0
<b>Estonia</b>	190.0	221.4	1.4	45.0	9800.0
<b>Slovenia</b>	192.0	175.3	2.0	20.0	16000.0
<b>Cyprus</b>	42.5	32.0	0.8	9.0	18500.0
<b>Malta</b>	27.5	23.0	0.4	0.3	11700.0
<i>Turkey</i>	209.4	552.0	68.6	775.0	5200.0
<b>TOTAL</b>	<b>7508.4</b>	<b>9016.0</b>	<b>105.2</b>	<b>1087.3</b>	

*Source: Regular Reports on candidate countries progress*

In the pre-2000 period, Poland is the largest beneficiary of total financial transfers, it is followed by Romania with 16% of total aids. Cyprus and Malta are the smallest beneficiaries.

It can be observed from Table 4.7 that financial transfers increase after 2000. Between 2000 and 2002 total financial transfers exceed the financial transfers made between 1990-1999. This is mainly because of the new regulations made in 1999 for all candidate countries. Because of this reason, financial transfers have increased especially after 1999. As mentioned above, before 2000, CEECs benefited from only Phare programme, but two supplementary programmes set up for these countries, Sapard and Ispa. CEECs have also benefited from these programmes, with Phare, since 2000. Also, in 2000 all candidate countries except Turkey had started accession negotiations. Hence, since their needs have increased, transfers from EU to these countries also increased.

Cyprus and Malta are the smallest beneficiaries of financial transfers in the post-2000 period also. But their receipts have increased, as in all candidates, after 2000. Turkey's receipts have also increased after 2000 as seen. Because as said above, some extra financial transfers have been made through Accession Strategy since 2000.

If we look at Table 4.7, exclude Turkey, we can see that the higher the area and population of a country higher the receipts of that country. In fact area is more important factor in deciding the allocation of financial transfers (except the case Slovakia and Latvia). Poland, the largest candidate country after Turkey, has received the largest part of the financial transfers. Cyprus and Malta are the smallest beneficiaries of financial transfers as seen in Table 4.7. Because, they are the smallest countries in terms of area and population. Also, their GDP per capita is higher than some other candidates who receive more than these two countries. However, if we include Turkey in our discussion, we cannot conclude that 'higher the area and population of a country, higher the receipts of that country'. Because, Turkey is the largest candidate country in terms of area and population, but it received only 8.04 euro for per person and 0.2% of its GDP. Also, Turkey has the smallest GDP per capita among all candidate countries.

This situation is mainly the result of the fact that all candidate countries started accession negotiations except Turkey. So, if we make two groups among candidate countries which are: countries which started negotiations and countries

which have not started yet accession negotiations Turkey will be in the second group and all other candidates will be in the first group. And, for the first group, we can still conclude that higher the area and population of a country higher the receipts of that country from financial transfers.

#### **4.5 Conclusion**

Between 2000 and 2002, EU distributed nearly 9 billion euro to its 13 candidate countries. Pre-accession aid differs across three groups of candidates: CEECs, Malta and Cyprus, Turkey. Pre-accession aid to CEECs is very systematic. Three aid programmes were founded for this purpose. The areas of these three programmes are different from each other. However, we cannot see such a systematic organization for Cyprus, Malta and Turkey. Pre-accession aid to Cyprus and Malta is categorised by the EU as a single flow. There have been some amounts of aid for Turkey. Turkey has benefited from MEDA Programme. However, this programme is not for preparation of membership for EU. After Helsinki, Turkey started to benefit from an extra amount of aid named as accession strategy. However, in two years Turkey could receive only 60 million euro from this.

When we look at the distribution of pre-accession aid among CEECs, EU takes into account area, population and GDP per head. Also, if we include Cyprus and Malta to the group of CEECs, we can also reach the same conclusion. Cyprus and Malta has received less than all other CEECs, however, they are also smaller than all CEECs in terms of area and population. But, if included Turkey we could not reach the same conclusion. When the post-2000 period is considered the financial aid to Turkey can only be ranked in the 6<sup>th</sup> position, although it is the largest candidate country.

All candidate countries except Turkey started accession negotiations. During accession negotiations, candidate country needs more financial help to enforce and implement the *acquis* in force. Hence, since Turkey has not started yet accession negotiations Turkey has not been given pre-accession aid according to the criteria which are applied to other candidates. However, sooner or later Turkey will start accession negotiations. When it starts accession negotiations, it will receive more than what it has received up to that date. In Chapter 5, we will calculate the amount

of pre-accession aid which should be given to Turkey when it starts accession negotiations.

## CHAPTER 5

### CALCULATION OF PRE-ACCESSION AID FOR TURKEY

#### 5.1 Introduction

In the previous chapter, we saw that EU distributes pre-accession aid according to area, population and GDP per head of the candidate countries. But, these criteria are valid for candidate countries which started accession negotiations. That is, these criteria are not valid for Turkey. Turkey wants to start accession negotiations immediately. According to Regular Report for Turkey (2002), Turkey has not fulfilled any of the Copenhagen Criteria<sup>10</sup>. Turkey's economic situation according to Copenhagen Criteria is given in Appendix A. Despite this situation if we assume Turkey will start accession negotiations then what will be the amount of pre-accession aid given to Turkey? The purpose of this chapter is to calculate the amount of pre-accession aid for Turkey during its accession negotiations.

Since EU started to give more importance to pre-accession aid in the fifth enlargement, we make expectations of Turkey's pre-accession aid by taking fifth enlargement as model to us. In fact, we consider one of the candidate countries in the fifth enlargement. We take into account this country's receipts from pre-accession aids. This country will be Poland, the most similar candidate country to Turkey in the fifth enlargement.

We will proceed in the following way. First, by taking the receipts of Poland from Phare, Sapard and Ispa, we will find four parameters. Since EU distributes these aids according to area, population, agricultural area and agricultural population these parameters will be: aid per capita, aid per agricultural employment, aid per km<sup>2</sup> of total area and aid per km<sup>2</sup> of total agricultural area. Per capita and per

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<sup>10</sup> Turkey has made many reforms to fulfill Copenhagen Criteria since 2002 fall.

km<sup>2</sup> aids are found from Phare and Ispa allocations, aid per agricultural population and per km<sup>2</sup> of agricultural area are found from Sapard allocations to Poland. These four will be called 'original parameters'. Second, in order to measure how applicable these parameters are, we will apply these parameters to other Central and Eastern European candidate countries. The application will be done by multiplying these parameters by the suitable data of the countries. By multiplying per capita aid and per km<sup>2</sup> aid by population and area of the country respectively, we get total allocations from Phare and Ispa to this country. By multiplying aid per agricultural population and aid per km<sup>2</sup> of total agricultural area by agricultural population and agricultural area of that country respectively, we get total allocations for agriculture (Sapard). At the end, we will get an upper and a lower bound for the pre-accession aid. Lower bound is found by approaching from population, upper bound is found from approaching area. When we apply these parameters to other CEECs by this way, we get three exceptions. That is, three countries' receipts do not lie between lower and upper bound we calculated. In order to eliminate these exceptions, we will widen the interval. Third, we will apply these parameters to Turkey by the same way. Hence, we will find an interval for pre-accession aid of Turkey.

In the second part of the chapter, we will look Poland more closely. In the third part, we will calculate the parameters and apply these to CEECs. In the fourth part, by applying these parameters to Turkey, we will get Turkey's expected pre-accession financial transfers.

## **5.2 Poland**

Poland is one of the candidate countries of EU in the fifth enlargement. We claim that Poland is the most similar candidate country to Turkey, with its size of population, area and the agricultural share in gross value added. Because of this similarities, we will make expectations for Turkey's financial transfers by taking into account Poland's receipts from pre-accession funds. Before looking at Poland's receipts from pre-accession funds, in this part we will present Poland. Why do we choose Poland? First we will answer this question then we try to introduce Poland.

### 5.2.1 Why Do We Choose Poland?

As we know from Chapter 3, there are three groups of candidate countries in fifth enlargement which are: CEECs, Cyprus and Malta, and Turkey. In order to find a candidate country which we will compare with Turkey, first of all look at the second group: Cyprus and Malta. If we compare Turkey with Cyprus and Malta, it will not make sense. Although Turkey and these countries have market economies before CEECs, Cyprus and Malta are the smallest countries among the candidate countries in terms of area and population, but Turkey is the largest one. And, these countries's economies are much more better than Turkey's and CEECs'. Because, these countries are the countries which fulfilled the Copenhagen Economic Criteria first (Regular Reports for Cyprus and Malta 1999).

If we look at the first group, CEECs, the most suitable candidate for comparison is Poland. Although, Poland started market economy in 1990, their structure is similar to Turkey. First of all, Poland is the second largest candidate country in terms of area and population after Turkey. That is, Poland is the largest candidate country in terms of area and population among the candidates which started accession negotiations. Although the share of agriculture in gross value added has decreased in Poland and Turkey, agriculture is still important part of the economy in both countries. Because of their size, Poland and Turkey are the most important trading partners of EU among the candidate countries. For example, in 1998 the EU trade surplus' 35% stem from trade with Poland and 25% from Turkey (Regular Reports 1999).

Below, in Table 5.1 we can see a comparison of Poland and Turkey.

**Table 5.1** Comparison of Poland and Turkey

	<b>POLAND</b>	<b>TURKEY</b>
<b>Area (1000 km<sup>2</sup>)</b>	313.0	775.0
<b>Population (million)</b>	38.6	68.6
<b>Agricultural area (1000 km<sup>2</sup>)</b>	184.0	414.9
<b>%of agricultural area in total area</b>	58.7	53.5
<b>Employment in agriculture (million)</b>	7.4	24.3

**Table 5.1 (cont.)**

<b>% of employment in agriculture to total population</b>	19.1	35.4
<b>GDP per capita at current prices (PPS) in 2001</b>	9200.0	5200.0

**Source:** *Regular Reports for Turkey and Poland and EUROSTAT*

### **5.2.2 Relations Between EU and Poland**

We said in the first section of this part that Poland is the most similar candidate country to Turkey. Before looking at pre-accession aids of Poland, we will introduce Poland. In this section we try to give the relations between Poland and EU. In the next section we will give the socia-economic development in Poland since 1997 when Poland became a candidate country of EU.

Poland applied EU for membership in 1994 and its application was accepted in 1997. It started to accession negotiations in 1998 and accession negotiations come to end at the end of 2002. Commission (1997) concluded that Poland fulfilled the political criteria and can be regarded as a functioning market economy. In 2000's Regular Report for Poland, it was said that Poland is a functioning market economy. And in 2002 Regular Report, it was stated that Poland's continuation of its current reform path and progress in macroeconomic stabilization should enable it to cope with competitive pressure and market forces within the Union. It is expected that Poland will join the Union in 2004 with other 9 candidate countries.

### **5.2.3 A general Idea About Poland's Socia-Economic Development**

Poland's population is 38 641 thousand and area is 313 000 km<sup>2</sup>. About 60% of the country's land is used for agriculture. About a fifth of Poles are employed in agriculture. This contributes to less than 5% of GDP.

From Regular Reports (1999, 2000, 2001) for Poland, we can say the following things for Poland. In the process of restructuring and economic development services, industrial and construction have gained importance, while the share of agriculture in GDP is declining. Its proportion is reduced from 5.5% in 1997 to 3.4 % in 2000, i.e. not very far from the EU-15 average, around 2.0 % in 2000. The productivity gap between agriculture and other sectors of the economy



has therefore further widened since 1997. Between 1997 and 2001, gross value added in agriculture fell by 9%. In contrast, manufacturing rose in the same period by around 14% and private services by more than 21%. The share of services in value added has increased by about 6.5 percentage points since 1997. Nevertheless, there has been less of a shift from industry to services than might have been expected from initial conditions. Also, according to the Labor Force Survey in Poland, there is a decline in the share of employment in agriculture and forestry, from 20.5% in 1997 to 18.7% in 2001. All these are summarized in Table 5.2 below.

**Table 5.2** Poland

	1997	1998	1999	2000	2001
<b>Population (in 1000)</b>	38650.0	38666.0	38654.0	38646.0	38641.0
<b>Area (in km2)</b>	312685.0	312685.0	312685.0	312685.0	312685.0
<b>Real GDP growth rate (per cent)</b>	6.8	4.8	4.1	4.0	1.1
<b>Inflation Rate (annual average) %</b>	15.0	11.8	7.2	10.1	5.3
<b>Structure of Production % of gross value added</b>					
<i>-Agriculture</i>	5.5	4.8	4.0	3.7	3.4
<i>-Industry</i>	29.3	27.6	27.1	26.5	25.4
<i>-Construction</i>	7.9	8.7	8.8	8.4	7.5
<i>-Services</i>	57.2	59.0	60.1	61.4	63.8
<b>Public Finance (% of GDP)</b>					
<i>-General government deficit</i>	-4.3	-2.3	-1.5	-1.8	
<i>-General government debt</i>	46.9	41.6	42.7	38.7	
<b>Unemployment Rate %</b>	11.0	9.9	12.3	16.3	18.4
<b>Average Employment (in % of total)</b>					
<i>-Agriculture</i>	20.5	19.1	18.1	18.7	
<i>-Industry(excluding construction)</i>	25.3	25.0	24.4	23.6	24.0

**Table 5.2 (cont.)**

<i>-Services</i>	47.6	48.9	50.6	50.3	50.1
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**Source:** *Regular Report 2002 for Poland*

Poland has switched its exchange rate regime from a crawling peg prevailing until 2000 to a regime of free float since then. In Poland, the highest growth rate was 6.8%, recorded in 1997. The downturn starting in the second half of 2000 led to a weak growth rate of just 1.1% in 2001. This was largely the result of a poorly co-ordinated policy-mix combined with the deteriorating external environment and domestic political uncertainty. And, one of the determining factors behind Poland's high growth since 1997 – and the slowdown since the second half of 2000 – has been private investment. Over the 1997-2000 period, domestic demand has systematically outpaced overall GDP growth. The deceleration of output has been due to a sharp contraction of investment in 2001. In 2001, for the first time, output growth was driven by net exports. Prior to the recent, domestically induced, slowdown the Polish economy had demonstrated a high degree of resilience to external shocks in the face of the Russian crisis in 1998. The loss of export markets in the former Soviet Union amounted to some 3 percentage points of GDP, but triggered a new round of enterprise restructuring that helped to moderate the decline in profitability and allowed a rapid resumption of export growth. Productivity increases, however, translated into higher unemployment, a moderation of household incomes and ultimately lower short-term growth, exacerbated from mid-2000 by excessively tight macroeconomic policies.

One field of socio-economic interest obviously is the problem of unemployment. As seen in Table, unemployment rate became 18.4% in 2001. This was mainly the result of economic restructuring together with the fall in growth due to external crises.

Annual average inflation reached a new low of 5.3% in 2001, resuming a rapid process of inflation reduction that had been interrupted in 1999-2000, in a context combining unexpected supply shocks and an strong easing of policy rates by the central bank after the Russian crisis. The general government deficit has averaged 2.8% of GDP over the period since the Commission Opinion (1997), but

has widened significantly in 2001, primarily due to a combination of rapid rise in expenditure and the slowdown in growth and fall in inflation and their combined impact on revenues. With the downturn, high unemployment and inactivity have become the main imbalances in the Polish economy.

Government debt had been falling significantly from around 47% of GDP in 1997 to 38.7% at the end of 2000. That trend was reversed in 2001, with the debt ratio reaching 39.3% at the end of last year. Annual interest charges are rising in parallel with debt, and now represent some 3% of GDP. In Poland, private sector firms now produce over 70% of GDP.

As seen, Poland is still undergoing the consequences of Russian crisis in 1998 and restructuring of its economy. In Poland's 2002 Regular Report it is said that prior to the 2001 downturn, Poland was slowly, but steadily catching up with the EU in terms of income. As indicated above, high unemployment and low growth rates after the 1998 are explained by the crisis and restructuring.

### **5.3 Derivation and Application of Original Parameters**

Since, the distribution criteria for pre-accession aids are: area, population, agricultural area and agricultural population, we will start to find aid per total population, aid per agricultural population, aid per km<sup>2</sup> of total area and aid per km<sup>2</sup> of total agricultural area for Poland in this part<sup>11</sup>. These four things will be called from so on as 'original parameters'. First, we will derive these parameters from Poland's receipts from Phare, Sapard and Ispa during its accession negotiations period. Second, we will apply these parameters to other Central and Eastern European candidate countries. By this, we can decide whether or not these parameters are applicable to other candidate countries. Do these parameters need any correction?

#### **5.3.1 Derivation of Original Parameters**

In this section, we derive the original parameters from Poland's pre-accession financial transfers. From Phare and Ispa allocations of Poland we will

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<sup>11</sup> In Chapter 4 we saw that distribution of pre-accession aid depends also on GDP per head in candidate country. Lower the GDP per head higher the receipts from pre-accession aid. Since, Turkey has the lowest GDP per head among all candidate countries it satisfies this condition automatically. Because of this reason we do not take into account GDP per head.

derive aid per capita and aid per km<sup>2</sup> of total area. Because, Phare and Ispa allocations are made according to area, population and GDP per head. For agricultural original parameters, aid per capita of total agricultural population and aid per km<sup>2</sup> of total agricultural area, we will use Poland's Sapard allocations. Because, Sapard allocations are made according to agricultural area, share of employment in agriculture, and GDP per capita. First we will derive aid per capita and aid per km<sup>2</sup> of total area by using Phare and Ispa allocations to Poland. Second, we will derive agricultural original parameters from Sapard allocations to Poland.

### 5.3.1.1 Derivation of First Two Original Parameters

The first two original parameters are: aid per capita of total population and aid per km<sup>2</sup> of total area. These can be found from Phare and Ispa allocations to Poland. First we will consider Phare receipts of Poland then Ispa receipts of it.

Poland started accession negotiations in 1998. And, from 1998 to 2002, Poland received 1837.5 million euro from Phare allocations (From Chapter 4 and Regular Reports for Poland, 1999, 2000, 2001 and 2002). And, in Chapter 4 we concluded that Phare allocations mainly depend on population, area and GDP per capita. If a country has a larger area and population than some other country then it will receive more. We can easily say that if Turkey can benefit from a programme like Phare when it starts accession negotiations, it may receive more than Poland received in a same length of a period, because Turkey is larger than Poland in terms of area and population and its GDP per capita is less than Poland. Below in case 1, we will find Phare allocations to Poland in terms of per capita of total population in one year and in case 2, we will find Phare allocations to Poland in terms of per km<sup>2</sup> of total area in one year. First of all, we should find annual average of total Phare allocations to Poland, which means that we should divide total allocations during its accession negotiations (1998-2002) to five:  $1837.5/5=367.5$  M EUR. 367.5 M EUR is the annual average Phare allocation to Poland.

**Case1:** Poland's population is 38.6 million (Table 5.1). If we think in terms of per capita aid, then Poland has received  $367.5/38.6=9.52$  euro per person in one year.

**Case2:** Poland's total area is 313 000 km<sup>2</sup>. So, if we think in per km<sup>2</sup> aid, the Poland has received  $367.5/313=1174.1$  euro per km<sup>2</sup> annually.

Total indicative ISPA allocation to Poland during 2000-2006 is 2439.5 M EUR. As concluded in Chapter 4, Ispa allocations depend on area and population. Higher the area and population of a country mean higher the receipts from Ispa allocations. And, as we know Turkey is larger than Poland in terms of area and population. This means that if Turkey can benefit such a programme, when it starts accession negotiations, then it will receive more than Poland's receipts in a same length of period. Below in case 1, we will find the Ispa allocations to Poland in terms of per capita of total population in one year and in case 2, we will find the Ispa allocations in terms of per km<sup>2</sup> of total area in one year. The annual average of total Ispa allocations to Poland is:  $2439.5/7=348.5$  M EUR.

**Case1:** We will think in terms of per capita of population. So, in terms of per capita of population, Poland has received  $348.5/38.6=9.02$  euro per capita of total population per year.

**Case2:** We will think in terms of per km<sup>2</sup> of total land, so Poland has received  $348500/313=1113.4$  euro per km<sup>2</sup> per year.

Hence, Poland's per capita of total population receives 9.52 euro from Phare, 9.02 euro from Ispa allocations. Or, Poland's per km<sup>2</sup> of total area receives 1174.1 euro from Phare, 1113.4 from Ispa allocations. If we think in terms of population, Poland receives 18.54 euro for one person totally from Phare and Ispa allocations. If we think in terms of area, Poland receives 2287.53 euro per km<sup>2</sup> area totally from Phare and Ispa allocations.

### **5.3.1.2 Derivation of Other Original Parameters**

The remaining original parameters are: aid per capita of total farming population and aid per km<sup>2</sup> of total agricultural area. Here, we derive these original parameters by using Poland's receipts from Sapard allocations. Indicative Sapard allocation to Poland is 1226.2 million euro for a 7-year period (from Chapter 4). In Chapter 4, we concluded that Sapard allocations mainly depend on agricultural area, share of employment of agriculture and GDP per capita. Higher the agricultural area and higher the share of employment of agriculture mean higher the share of Sapard allocations which will be made. Turkey's agricultural area and share of employment of agriculture is much more than those of Poland. This means that if Turkey can benefit such a programme when it starts accession negotiations,

then it will receive more than Poland in a same length of period. Below in case 1, we will find Sapard allocations to Poland in terms of per capita of farming population in one year and in case 2, we will find Sapard allocations to Poland in terms of per km<sup>2</sup> of agricultural area in one year. The annual average of total Sapard allocations to Poland is  $1226.2/7=175.2$  M EUR.

**Case1:** As we see in Chapter 4 and Table 5.1 above, Poland's total farming population is 7.4 million. So, in terms of per capita of total farming population, Poland has received  $175.2/7.4=23.7$  euro per capita of agricultural population per year.

**Case2:** We will think in terms of per km<sup>2</sup> of total agricultural area. Poland's total agricultural area is 183 970 km<sup>2</sup>. So, Poland has received  $175\ 200/183.97=952.2$  euro for per km<sup>2</sup> of total agricultural area per year.

As a result, if we combine all results we found, we will get Table 5.3:

**Table 5.3** Original Parameters (euro)

	<b>PHARE</b>	<b>SAPARD</b>	<b>ISPA</b>	<b>TOTAL (Original Parameters)</b>
<b>Per capita of total population</b>	9.5		9.0	18.5
<b>Per capita of total agricultural Population</b>		23.7		23.7
<b>Per km<sup>2</sup> of total area</b>	1174.1		1113.4	2287.5
<b>Per km<sup>2</sup> of total agricultural area</b>		952.2		952.2

Hence, in terms of population Poland receives 18.54 euro per capita of its total population and additionally 23.67 euro for per capita of its agricultural population in one year. In terms of area, Poland receives 2287.53 euro per km<sup>2</sup> of its total area and additionally 952.2 euro per km<sup>2</sup> of its total agricultural area in one year.

### 5.3.2 Application of 'Original Parameters' to Other Central and Eastern European Candidate Countries

In this part by applying the original parameters to other candidate countries we will see how realistic these parameters are. We know that all CEECs started accession negotiations. And we know their total receipts from Phare, Sapard and Ispa from Chapter 4. First we will apply the original parameters to these countries. Then we will compare the results with the real receipts of these countries from EU. Hence, we can measure how applicable these parameters are.

When we apply original parameters to a candidate country, we will get two amounts. The first amount will be found in terms of population, other will be found in terms of area. We will say that the real allocations of pre-accession aid should be between these two amounts.

How can these parameters be applied to a candidate country? For example, consider Romania. Romania's total population is 22.4 million and 9.9 million people employ in agriculture. In order to find estimation in terms of population we will use aid per capita of total population and aid per capita of agricultural population from Table 5.3. Also, we will use the total population and total agricultural population of Romania. We proceed in the following manner. First multiply total population of Romania by aid per capita of total population:  $22.4 \times 18.54 = 415.3$  M EUR. Then multiply total agricultural population by aid per capita of agricultural population:  $9.9 \times 23.67 = 234.3$  M EUR. Lastly, add the amount we found from first procedure and from second procedure:  $415.3 + 234.3 = 649.6$  M EUR. Hence, in terms of population Romania should receive *649.6 M EUR* per year. In order to find the estimation in terms of area we will use aid per km<sup>2</sup> of total area and aid per km<sup>2</sup> of total agricultural area from Table 5.3. Also, we will use Romania's total area and agricultural area. Romania's total area is 238000 km<sup>2</sup> and total agricultural area is 148740 km<sup>2</sup>. We proceed in the following manner. First multiply total area of Romania by aid per km<sup>2</sup> of total area:  $238 \times 2287.53 = 544.4$  M EUR. Second, multiply total agricultural area of Romania by aid per km<sup>2</sup> of total agricultural area:  $148.74 \times 952.16 = 141.6$  M EUR. Lastly, add the amount found in the first procedure and from second procedure:  $544.4 + 141.6 = 686$  M EUR. Hence, in terms of area Romania should receive *686 M EUR* per year.

As a result, Romania's pre-accession aid should be between 649.6 M EUR and 686 M EUR according to original parameters. If we look at the real allocation to Romania, it is annually 670.6 M EUR<sup>12</sup>. This means that for Romania, original parameters work.

If we apply the original parameters to other Central and Eastern European candidate countries as we apply to Romania, we will get Table 5.4:

**Table 5.4** Application of Original Parameters to Other Central and Eastern European Candidate Countries (M EUR)

	<b>Estimation in terms of population</b>	<b>Estimation in terms of area</b>	<b>Real Allocation</b>
<b>Romania</b>	649.6	686.1	670.6
<b>Bulgaria</b>	196.2	306.3	<b>317.0</b>
<b>Hungary</b>	203.3	268.5	247.7
<b>Czech</b>	200.2	221.5	<b>171.2</b>
<b>Lithuania</b>	78.4	181.9	168.9
<b>Slovakia</b>	108.2	135.4	<b>137.9</b>
<b>Latvia</b>	53.0	172.9	104.8
<b>Estonia</b>	28.3	112.3	69.9
<b>Slovenia</b>	41.6	50.4	<b>54.9</b>

**Source:** Table 4 and tables from Chapter 3

In Table 5.4, estimation in terms of population, that is the estimation which is made by using the per capita of total population and per capita of total agricultural population, is considered as a lower bound for the total financial transfers from EU and estimation in terms of area, that is the estimation which is made by using the per km<sup>2</sup> of total area and per km<sup>2</sup> of total agricultural area, is considered as an upper bound.

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<sup>12</sup> From Chapter 4, we add up the receipts of Romania from Phare, Sapard and Ispa for one year and reach this number.



As seen in Table 5.4, except Bulgaria, Czech, Slovakia and Slovenia, real financial transfers made to Central and Eastern European Countries are between the boundaries. Bulgaria, Slovakia and Slovenia have received more than the estimation. Only, Czech's real financial allocations are less than the estimated one. If we want the original parameters to be applied to other candidate countries we should widen the boundaries. For more decisive interval of pre-accession aid, lower bound of the interval should be decreased and upper bound should be increased. This is nothing but widening the boundaries. How much should we increase the upper bound and decrease the lower bound? For this question we look at the exception countries: Czech, Bulgaria, Slovakia and Slovenia. If we decrease lower bound by 15 percent and increase upper bound by 10 percent then all real allocations lie between these two new boundaries. The real allocations and the new boundaries can be seen in Table 5.5 below. From Table 5.5 we can see that all real allocations to these countries, now, lie between the boundaries.

**Table 5.5** The New Interval of Pre-Accession Aid With the Corrected Boundaries (M EUR)

	<b>Estimation in terms of population (%15 less than the 'estimation in terms of population' in Table 5.4)</b>	<b>Estimation in terms of area (%10 greater than the 'estimation in terms of area' in Table 5.4)</b>	<b>Real Allocation</b>
<b>Romania</b>	552.2	754.7	670.6
<b>Bulgaria</b>	166.8	337.0	317.0
<b>Hungary</b>	172.8	295.4	247.7
<b>Czech</b>	170.2	243.7	171.2
<b>Lithuania</b>	66.6	200.1	168.9
<b>Slovakia</b>	92.0	149.0	137.9
<b>Latvia</b>	45.1	190.2	104.8
<b>Estonia</b>	24.1	123.5	69.9
<b>Slovenia</b>	35.4	55.4	54.9

**Source:** Table 4 and tables from Chapter 3

#### **5.4 Expected Pre-Accession Aid for Turkey (Application of Original Parameters to Turkey)**

In this part, we will make expectations about Turkey's financial transfers of Turkey during its accession negotiations from EU. For this calculation we will use Poland's receipts from pre-accession funds during its accession negotiation period. In part 5.3 we calculated Poland's receipts and derived original parameters. And, we applied original parameters to other CEECs. Now, we will apply the original parameters to Turkey in the same manner. First we will calculate 'estimation in terms of population'. This will be lower bound for our expectations. Second, we will calculate 'estimation in terms of area'. This will be upper bound for our expectations. By combining lower and upper boundaries we will find an interval for Turkey's pre-accession aid. And, for more decisive interval for Turkey we will widen this interval as we did for other candidate countries in part 5.3. We will correct the boundaries by taking 15 percent higher of the upper bound and 10 percent lower of the lower bound. All these expectations will be done for one year. Lastly, by looking at Poland's accession negotiations period's length we will decide the total expected financial transfers of Turkey during its whole period of accession negotiations.

##### **a) Lower Bound for Expected Pre-Accession Aid of Turkey**

For calculation of lower bound of expected pre-accession aid, we will use 'estimation in terms of population' made in part 5.3. We know from Chapter 4 and Table 5.1 that Turkey's total population is 68.6 million and its agricultural population is 24.3 million. From Table 5.3 we can observe that Poland receives 18.54 M EUR per capita totally from Phare and Ispa allocations in one year. From Sapard allocations Poland gets an additional 23.67 M EUR per capita of agricultural population. So, in terms of population Turkey can expect totally the amount below in one year:  $(18.54 * 68.6) + (23.67 * 24.3) = 1847.025$  M EUR

##### **b) Upper Bound For Expected Pre-Accession Aid of Turkey**

For calculation of upper bound of expected pre-accession aid, we will use 'estimation in terms of area' made in part 5.3. Turkey's total area is 775 000 km<sup>2</sup> and its total agricultural area is 414 880 km<sup>2</sup>. From Table 5.3, we can see that Poland has received totally 2287.53 euro per km<sup>2</sup> of its total area from Phare and Ispa allocations. And, it has obtained an additional 952.16 euro per km<sup>2</sup> of its total

agricultural area from Sapard allocations in one year. So, in terms of area, we can expect the amount below for Turkey in one year:

$$(2287.53*775)+(952.16*414.88)=\mathbf{2167.86 \text{ M EUR}}$$

**c) The Interval For Expected Pre-Accession Aid of Turkey**

By combining a) and b) we can get the interval for expected pre-accession aid of Turkey. So, Turkey's possible financial transfers for one year should be in the interval **(1847.025 M EUR, 2167.86 M EUR)**.

**d) Correction of Boundaries of Pre-Accession Aid**

In part 5.3 we applied original parameters to CEECs and we saw that three countries' receipts do not lie between the boundaries. Because of these exceptions, we corrected the boundaries found by original parameters. We will do same thing for Turkey. For more decisive interval of pre-accession aid of Turkey, we will widen the interval. We decrease lower bound by 15 percent and increase upper bound by 10 percent. Hence, we get a new interval for Turkey's expected pre-accession aid for one year: **(1570 M EUR, 2384.7 M EUR)**.

**e) The Length of Accession Negotiations Period And the Amount of Pre-Accession Aid?**

Up to now, all calculations for pre-accession aid expectations are made for one year. How many years can the accession negotiations period continue? Again, we will make use of Poland's experience. Poland started accession negotiations in 1998. In 2002, accession negotiations ended. However, Sapard and Ispa budgets were prepared for a 7-year period (2000-2006). That is, although Poland's accession negotiations ended in 2002 it can still benefit from pre-accession aid. Hence, we can say that Poland will have benefited from pre-accession aid for 9-year.

If Turkey's accession negotiations continue 9-year, what will be the amount of total pre-accession aid for 9-year period? We can calculate the 9-year pre-accession aid by the intervals we found above. In part c) we said that Turkey's pre-accession aid should be in the interval (1847.025 M EUR, 2167.86 M EUR). If we take the average of lower and upper bound we get nearly 2007 M EUR for one year. So, for a 9-year period EU should give Turkey an average of 18 billion euro<sup>13</sup>.

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<sup>13</sup> If we use the interval with the corrected boundaries found in d), then we get 17.8 billion euro for a 9-year period

## **5.5 Conclusion**

EU distributes pre-accession aid according to area, population and GDP per head. However, these criteria are not valid for Turkey. Because Turkey has not started yet accession negotiations. In this chapter we tried to make some expectations about EU's possible financial transfers to Turkey when Turkey starts accession negotiations.

By making use of the Poland's experiences during its accession negotiations period, we formed expectations for Turkey's pre-accession aid. We found that EU should give Turkey approximately 2 billion euro per year. Since, Poland will have benefited from pre-accession aid for 9 years, we will expect the same length of the period. Hence, for a 9-year period Turkey should be given 18 billion euro totally. These aids include agriculture, rural development and for all investment projects. Because, the financial transfers made through Phare, Sapard and Ispa are given for these purposes. And, we formed our expectations by taking into account Poland's receipts from Phare, Sapard and Ispa. Hence, with 2 billion euro grant per year, Turkey should prepare for EU membership.

Now, we should look at this amount from two perspectives: from Turkey's and from EU's. Does Turkey need such an aid? According to economic situation of Turkey in terms of Copenhagen Criteria, presented in Appendix A, Turkey absolutely needs this financial help. However we should also ask whether or not EU can afford to pay this amount to Turkey. We will answer this question in the next chapter.

## **CHAPTER 6**

### **THE RELATION BETWEEN TURKEY'S PRE-ACCESSION AID AND REFORMS OF EU ON STRUCTURAL AND AGRICULTURAL POLICIES**

#### **6.1 Introduction**

As in pre-accession period, EU needs reforms also for accession period. For accession period reforms are needed for agricultural and structural policies. As said in Chapter 2, these funds compromise the most important part of the budget. Because of this the distribution of these funds will cause problems after joining of new members. Since new members are much poorer and much more agricultural than the present EU members, they will be entitled to major financial transfers from the EU budget. This situation will not be accepted by the current members of the Union. Also, a differentiated treatment in the Union for keeping the old members' transfers level is not acceptable for the new members. In 2000-2006 budget we can see such a differentiated treatment.

2000-2006 budget was the first budget in which fifth enlargement was taken into consideration. Before the preparation of this budget no reforms were done on Union's policies. And, current members wanted to maintain their budgetary positions. Because of this, 2000-2006 budget includes a dual treatment between old and new members. However this situation cannot continue. For an equal treatment in the Union, EU should make reforms before the preparation of 2007-2013 budget. Although EU decided to make some reforms on agricultural and structural policies, no concrete reform has been undertaken so far. Because of this, we will consider some scenarios for 2007-2013 budget. We will use Christian Weises's (2001) scenarios for this purpose.

Why are we dealing with the reforms of EU's Structural and Agricultural policies? What is the relation of Turkey's pre-accession aid and these reforms? There is an important relation between Turkey's pre-accession aid and the reforms of EU. Because, when Turkey started accession negotiations at least ten candidate country will have joined the Union. This means that EU's budget will be burdened by the transfers to new members. In such a situation, can EU afford to meet Turkey's demands? In Chapter 5 we calculated an amount for Turkey's pre-accession aid. Can EU pay this amount to Turkey? Reforms becomes important for Turkey in this stage. Because, reforms decrease the burden of the members on Union budget. So, in reform scenarios Turkey's expectations' possibility increases. Hence, in order to look at from EU's perspective to Turkey's expected pre-accession aid, we should consider budgetary situation of EU in the case of reform and no reform. By making use of the scenarios for EU budget we will try to answer the question of whether or not EU can afford to meet the demands of Turkey during Turkey's accession negotiations. The purpose of this chapter is to answer this question.

In the second part, we will present 2000-2006 budget of Union. Because, by this we can observe the remarkable differences in the financial transfers to current and future member states. Since this situation does not continue EU needs reforms. In the third part, we will give the scenarios for EU budget. In the fourth part, we will analyze the possibility of Turkey's financial transfers according to these scenarios.

## **6.2 2000-2006 Budget of European Union**

Before reforms, EU's last financial framework is 2000-2006 budget. In this part, we try to give 2000-2006 budget of EU. We do this to see the differentiated treatment of EU between new members and old members. The aim of this part is to conclude that EU cannot follow this policy in another budget. First we try to present the 2000-2006 budgetary framework. Second we present the differentiated treatment in this budget.

### 6.2.1 2000-2006 Budgetary Framework of EU

In its document Agenda 2000 (1997), the European Commission tried to overcome the financial difficulties of the current enlargement, showing that pre-accession and accession appropriations for the candidate countries could be included in the new 2000-2006 budgetary framework. The Agenda 2000 proposals were at the heart of discussions, which led to the financial framework approved by the Berlin European Council in March 1999. That is, the 2000-2006 budget was prepared at Berlin European Council in 1999, by considering six new members (Poland, Hungary, Czech, Slovenia, Estonia and Cyprus) will accede EU in 2002. However, by the recent change, not six but ten new members will accede to EU not in 2002 but in 2004. Romania and Bulgaria are expected to join the Union in 2007. So, in 2000-2006 budget, only six new members were thought and their accession date was expected as 2002.

If we look at 2000-2006 budgetary framework, we can see that own resources ceiling is intangible (as mentioned in Chapter 2, member states' budgetary contributions' ceiling is some proportion of their GNP and in 2000-2006 budget, this proportion, 1,27% of GNP, was said as intangible). EU did not change this ceiling for this enlargement. From contributions side, the only comment is this. There are two cases for the contributions: the new members contributed from the beginning to the Union financing or the new members are granted derogations on their budgetary contributions. Which case will be used has not been decided yet. Luisa Giuriato (2002) found that if the new members started to contribute from the beginning to the Union financing, the net cost to be met by own resources would imply about a 5,9 per cent rise in the budget contributions of the EU incumbents, corresponding to nearly 0,06 per cent of the EU's GDP. If the new members were granted derogations on their budgetary contributions, the increased burden for the current members would be much greater, 27,6 per cent, i.e. nearly 0,28 per cent of the EU's GDP. And, Baldwin et al.'s (1997) obtained the benefit of enlargement by a general equilibrium model: the accession of seven candidates<sup>14</sup> should grant the EU a 0.2 per cent real product gain. However, according to Baldwin's model results this gain is distributed in a very uneven fashion. Germany, France and UK receive

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<sup>14</sup>The countries are: the Czech Republic, Hungary, Poland, Slovenia, Slovakia, Romania, Bulgaria

largest part from the gain, Portugal, however, is estimated to lose. This conclusion is also supported by other studies. For example C.Keuschnigg, M.Keuschnigg and W.Kohler (2000) employ a dynamic general equilibrium model to estimate the effects of enlargement on Germany. Although Germany's contributions to the Union budget will increase with this enlargement, they reached a conclusion that 'Eastern enlargement of EU may largely be self-financing and promises considerable welfare gains for present member states even under a narrow self-interested economic calculus'. Because they say that Germany is more exposed to the opportunities as well as risks that Eastern enlargement holds for present member countries. Luisa Giuriato (2002) found that if no transitory regime on the EU budget financing were granted to new members, the financial framework of the Berlin Council would make enlargement largely positive for all the members except Greece, Ireland and Portugal.

In Berlin Council, 1999, in order to make a clear distinction between the amounts available to the incumbents and those reserved for the candidate countries two new headings were created, which are for pre-accession aid and for the enlargement expenditures. The 1999 Interinstitutional Agreement states in fact (art. 21 no: 3 and 4) the amounts reserved for the EU-15 can not at any time be used for pre-accession and accession assistance and vice versa (Luisa Giuriato, 2002).

### **6.2.2 Some Considerations on the Enlargement Budget**

Above we concluded that if no transitory regime on the EU budget financing were granted to the new members, the new financial framework of the Berlin Council (2000-2006 budget) would make enlargement largely positive.

In Table 6.1 below, we can see the distribution of 2000-2006 budget expenditures among new and old member states. When we look at Table 6.1, we can see that lion share goes to EU-15 from 2000-2006 budget. And, in Table 6.1 we can see the pre-accession aid allocations to CEECs and accession share to five candidate countries. As seen in Table 6.1, 8.25 per cent of total budget allocation goes to new members in 2002-2006 period but they also eligible from pre-accession funds during that period.



**Table 6.1** Distribution of the Expenditures in the Enlarged Union  
(shares of the enlarged EU budget-commitment appropriations)

	2000	2001	2002	2003	2004	2005	2006	Total
<b>EU-15</b>	96.6	96.7	90.5	88.1	85.8	83.6	81.5	88.7
<b>Pre-accession</b>	3.4	3.3	3.1	3.1	3.0	3.0	2.9	3.0
<b>Accession</b>			6.4	8.8	11.2	13.4	15.6	8.3
<b>TOTAL</b>	100	100	100	100	100	100	100	100

**Source:** *Financing the eastern enlargement of the EU, Luisa Giuriato (2002)*

EU-15 total population is 376.4 million and the total population of the five candidate countries, first wave countries, Poland, Hungary, Czech, Slovenia, Estonia, is 62.4 million i.e nearly 14.2 per cent of total EU-20 (EU-15 plus five candidates) population. And, EU-15 comprises 85.3 per cent of total area of EU-20 and five candidate countries comprise 14.7 per cent.

**Table 6.2.** Distribution of Expenditures in EU-20

	<b>Population as a percentage of EU-20</b>	<b>Area as a Percentage of EU-20</b>	<b>Distribution share total in 2000-2006</b>
<b>EU-15</b>	85.8	85.3	88.7
<b>First wave candidate countries</b>	14.2	14.7	9.8*

**Source:** *Chapter 3 and Table 6.1*

\*: includes both pre-accession aid in 2000-2006 and enlargement allocation after 2002

In Table 6.2, we see the total distribution shares from 2000-2006 budget to EU-15 and to five new members. The proportion left from 88.65 and 9.79 is 1.65 and this proportion is for other candidate countries' pre-accession aid. When we look at Table 6.2, EU-15 receives 88.65 per cent totally from 2000-2006 budget and this proportion is nearly EU-15's population share (85.8 per cent) in EU-20. The

first wave countries' receipts share, 9.79, is less than their population and area share in EU-20.

Besides, the allocation of the agricultural funds is completely different in the EU-15 and in the candidate countries: only 10 per cent of the EU-15 agricultural budget is reserved to rural development, while nearly 70 per cent of the transfers to the candidate countries are reserved to this aim (Luisa Giuriato, 2002). This disproportion is the consequence of the exclusion of the candidate countries from direct compensation payments. This means that the direct payments will grant a competitive advantage to the EU incumbents' farmers, reducing their fixed costs. If we look at structural expenditures, more than 80 per cent of the total financing is reserved to the EU incumbents, while the share of the first wave candidate countries is 15,3 per cent, a value nearly corresponding to their population's share in the EU (14,3 per cent) (Luisa Giuriato, 2002). However, if we compare the per capita transfers to the candidates and those to the poorest EU incumbents, we observe a dual treatment. While the first wave countries receive on average 93,5 per capita in 2000-2006 period, Portugal and Greece receive 156 and 285 euro per capita respectively (Luisa Giuriato, 2002).

Luisa Giuriato, 2002, compares per capita GDP levels, population shares and Structural Funds' appropriations shares: the first wave countries, with their 14,3 per cent in the population of the enlarged EU (EU-20) and with their 47,3 per cent of the EU average per capita GDP, will receive 15,2 per cent of structural financing available in the period 2000-2006. On the other hand, the EU poorest incumbents, with their smaller population share and higher per capita GDP, will benefit from a much higher relative level of structural financing. Greece, whose GDP per capita is 72,8 percent the EU-20 average and whose population is 2,4 percent of the enlarged Union's population, will benefit from 8,6 percent of the total Structural Funds. In fact as said in Chapter 1, Greece is the largest beneficiary of EU budget and the share of Greece's receipts from structural funds in 1998 was amounted to 11.4 per cent of total.

The low level of GDP per capita in the CEECs poses a challenge to the system of EU cohesion policy, which has not been designed to cope with such large income gaps. Upon its accession, the entire region would qualify as an Objective-1 area for the structural funds (as said in Chapter 2, the eligibility criteria being less than 75 per cent of EU average GDP per capita) and for the cohesion fund (the

eligibility criteria being less than 90 per cent of EU average GDP per capita). Because of this, in Berlin Council, a ceiling was put on structural aid equal to 4 per cent of the receiving country's GDP, this should limit the financing to the new accession countries. Because, given their low GDP, the candidate countries will reach the 4 per cent ceiling without equaling the incumbent members' per capita transfers.

Hence, we can see the differentiated treatment of EU in 2000-2006 budgetary framework. However, this situation cannot continue. Because this contradicts basic principles of equality of member states in an enlarged Union. So, these contradictions would have to be solved before the end of the current financial perspective, 2000-2006 budget. In the next part we will focus on the needs of reforms for this purpose. For an equal treatment reforms on agricultural and structural policies are necessary for EU.

### **6.3 Reforms on Agricultural and Structural Policies of EU**

The dual treatment in 2000-2006 budget of EU cannot continue. Because of this EU needs a new policy for an equal treatment. In fact, for an equal treatment, EU needs reforms on agricultural and structural policies. In this part, we will concentrate on reforms on these policies. First we will give reasons for reforms. Second we will present scenarios for EU's policies (Since there is no concrete decision about reforms in EU, we will give some scenarios). Third we will give the scenario results on the Union budget. Fourth, we will discuss possibility of these scenarios.

#### **6.3.1 Need for Reforms**

The debate on financing eastern enlargement is marked by clashes between various conflicting interests. First, the new members expect to benefit equally from EU policies that result in funding for member states. Given the gap in development between the current EU members and the accession candidates, it can be expected from the outset that the new members will receive a net transfer. Second, those countries, in particular, that are currently net contributors to the EU budget (these countries are given in Chapter 2) are keen to avoid a significant increase in their burden as a result of eastern enlargement. Third, the countries currently in receipts

of transfers are opposed to the possibility of reduced funding following enlargement. A compromise must be found between these positions, because it is clearly impossible to make net payments to the new members, continue providing the same amount of support to all current beneficiaries and at the same time maintain the level of the burden on those paying into the budget.

Hence, Christian Weise (2001) says that before enlargement commences, the EU should initiate a fundamental reform of its agricultural and structural policies, in order that both will be sustainable *in the long term* in a 27-member EU. Jovanovic (1999) says that reform in agricultural policy and institutional reform must precede any enlargement. Also, Lowe and Ward (1998) says that: ‘The commitment to enlarging the EU and the next round of the world trade organizations mean that the Common Agricultural Policy is economically and politically unsustainable in its current form.’

### **6.3.2 Required EU Policy Reforms**

Although EU first mentioned about reforms on agricultural and structural policies in Agenda 2000, which was presented by the Commission in 1997, there is no concrete decision about the Union policies up to now. Because of this we will present required EU policy reforms according to Christian Weise’s scenarios (2001).

Over 80 percent of the EU budget is allotted to the Common Agricultural Policy and EU’s Structural Policy. The primary aim of the structural policy is to remove the disparities between different regions of EU; however, only 60 per cent of total structural expenditures are made to the member states whose per capita GDP is well below average (less than 75% of EU average). According to Christian Weise, all transfers from structural funds, not only 60 per cent, should be paid only to member states whose per capita GDP is well below average. The entry of much poorer member states will reduce the EU’s average GDP per capita. Measured against this new average, the relative prosperity of the current EU will increase and many regions will become ineligible for aid. For example, Spain receives transfers 11 of its 17 regions from European Regional Development Fund (ERDF). When 10 new members join the Union the number of the regions receiving transfers from

ERDF will be reduced to 6. In the case 12 new members accede the Union, this number will be decreased to only 2 (Nurettin Bilici, 2002).

In EU's agricultural policy, there are direct income-support transfers. And, these payments are the only transfers from the EU budget that are not yet conditional on national co-financing. When the EU is enlarged it will not be possible to deny the new members these income-support payments from the EU budget in the long term (because, in 2000-2006 budget only 10 per cent of agricultural budget can be spent on direct income support transfers for new members).

Because of these weaknesses in structural policy and agricultural policy of EU, EU should reform its budget. Now, we will present four scenarios for the 2007 and 2013 budgets from Christian Weise:

**a) First Scenario:** The first scenario stimulates how the EU budget would develop if the EU were not enlarged and if no reforms were carried out (Status Quo EU-15).

**b) Second Scenario:** In the second scenario, the financial effect of the entry of all 12 partners is calculated accepting the assumption that all the current regulations would apply in exactly the same form in the enlarged EU (Status Quo EU-27). That is, there is an enlargement with 12 new members but no reforms. Thus, under the EU's structural policy, the only regions to qualify for maximum support would be those with a per capita GDP at purchasing power parities (PPP) of up to 75% of the EU average, as is the case today.

**c) Third Scenario:** The third scenario is based on a moderate reform of both structural and agricultural policy in an enlarged EU (Moderate Reform EU-27). The structural policy is adjusted to account for the fact that many regions receiving substantial support today would lose their eligibility for funding in the enlarged EU. This scenario increases the income threshold for maximum support from 75% to 80% of the EU average. And, the share of the structural fund allotted to other types of support, mentioned in Chapter 2, is reduced from over 30% to 10%. As regards agricultural policy, the direct income-support transfers are maintained. However, in this scenario half of the sum allotted must be funded by the national budgets. Thus, the share of the EU budget used to pay direct transfers decreases and the specific distribution of agricultural policy burdens on the member states is modified.

**d) Fourth Scenario:** The fourth scenario assumes that both policies are substantially reformed in an enlarged EU (Substantial Reform EU-27). As regards structural policy, this means that only member states whose national GDP per capita is less than 90% of the EU average will now receive maximum support. The reduction of regional disparities within a member state is seen accordance with the principle of subsidiarity as being a national problem. The substantial reform of agricultural policy consists in decoupling direct transfers from production and gradual abolition of these transfers.

If we summarize all scenarios we can obtain the matrix below:

First Scenario (Status Quo EU-15)	<i>no enlargement, no reform</i>
Second Scenario (Status Quo EU-27)	<i>enlargement, no reform</i>
Third Scenario (Moderate Reform EU-27)	<i>enlargement, a moderate reform</i>
Fourth Scenario (Substantial reform EU-27)	<i>enlargement, a substantial reform</i>

### 6.3.3 Scenario Results

The share of operational expenditure<sup>15</sup> laid down in 2000-2006 budget amounts to 1.02% of the EU's GDP, or euro 96.5 billion (all figures at 1999 prices). Table 6.3 presents the operational expenditure and its components for each of the scenarios.

**Table 6.3** Simulation of EU Expenditure 2007 and 2013 (% of EU's GDP)

Scenario	2007			2013		
	Total operational expenditure	of which		Total operational expenditure	of which	
		structu ral policy	agricul tural policy		structu ral policy	agricul tural policy
<b>First</b>	0.8	0.3	0.5	0.6	0.2	0.4
<b>Second</b>	0.9	0.3	0.6	0.8	0.3	0.5
<b>Third</b>	0.8	0.3	0.4	0.7	0.3	0.3

<sup>15</sup> Operational expenditure is sum of total structural expenditures, agricultural expenditures and expenditures on internal policy

**Table 6.3 (cont.)**

<b>Fourth</b>	0.8	0.3	0.5	0.6	0.2	0.3
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Source: *Christian Weise, Economic Bulletin 10/2001*

As seen in Table 6.3, the share of the EU's GDP allotted to operational expenditure was lower, in some cases considerably so, in all scenario calculations. The estimates for the EU budget would be relatively low, especially if the old and new member states were willing to accept well-justified limits on transfers. Otherwise the future EU budget would be much more extensive.

In addition to the scenarios, there is also a possible case, which is the worst one. In this case the estimates for agricultural and internal policies from the Status Quo EU-27 scenario would have to be applied to the EU in 2013. If the current recipients of structural policy transfers successfully oppose any reduction of funds, the level of spending planned for 2006 in this policy area would have to be maintained. Total operational expenditure would then amount to 1.16% of the EU-27's GDP in 2013 (Christian Weise, 2001).

In Table 6.4 we can see the simulation of EU expenditures in 2013. From Table 6.4, it can be observed that, today's member states (EU-15) receive much fewer payments from the EU budget in all three enlargement scenarios than in the scenario with no enlargement and no reform (first scenario). In the case of no enlargement and no reform EU-15 would benefit over 21 billion euro from structural funds, however in the case of substantial reform scenario EU-15 can benefit only 4.4 billion euro from structural funds.

**Table 6.4** Simulation of EU Budget Expenditures in 2013 (millions euro)

	<b>Receipts of 12 accession candidates</b>			<b>Receipts of EU-15</b>		
<b>Scenario</b>	<b>from structural funds</b>	<b>from agricultural funds</b>	<b>total operational expenditure receipts</b>	<b>from structural funds</b>	<b>from agricultural funds</b>	<b>total operational expenditure receipts</b>
<b>First</b>				21384	38345	65779

**Table 6.4 (cont.)**

<b>Second</b>	22100	13805	37296	5898	38239	49186
<b>Third</b>	22100	9227	32718	10657	27702	43407
<b>Fourth</b>	21500	7021	29912	4414	24333	33795

Source: *Christian Weise, Economic Bulletin 10/2001*

If we look at the new members' receipts, we can see that in each scenario, around 22 billion euro is allotted to the structural funds. The agricultural policy payments vary depending on the design of the direct transfer instrument. In the absence of any reform they amount to a total of almost euro 14 billion, in the event of a moderate reform to over euro 9 billion and in the event of substantial reform to euro 7 billion.

As we know, in second scenario there is an enlargement but there is no reform and in fourth scenario there are both enlargement and reform and the reform is a substantial reform. If we compare second and fourth scenarios, we can easily see that, difference between the agricultural funds allocations are much more than the difference between the structural fund allocations although both of them are less in the fourth scenario case. The decrease in agricultural transfers is due to the simulated abolition of direct payments and thus not directly to enlargement. In structural policy, by contrast, even without reform enlargement leads to similarly large reductions in funding. The main benefit of the substantial reform is thus to concentrate the EU-15's remaining support on the neediest member states. In the case of substantial reform total operational expenditures is 63.7 billion euro while in the case of no enlargement, first scenario, total operational expenditure is 65.8 billion euro. Thus, although in substantial reform scenario there is an enlargement, EU expenditures would be lower than the case in no enlargement scenario.

### **6.3.4 Can These Reforms Really Be Made?**

In order to discuss the possibility of introducing these reforms, we should look at the situations of the current members in the case of each scenario. Their



situation is important because they will decide whether or not there will be a reform or if there would a reform which type it will be. Again from Christian Weise's paper (2001), we can see that the reform measures and EU enlargement have different consequences for the various member states. Christian Weise calculates net positions of member states for each scenario. Since, as said above, all current member states receive much fewer payments from the EU budget in all three enlargement scenarios than in the scenario with no enlargement and no reform, their net position becomes worse off. Based on their net positions in 2007, all the big member states of EU-15 (Germany, France, UK, Italy, Spain) will have a –greater or smaller- interest in reforms if the EU is enlarged. If consensus and majorities are to be reached in the enlarged EU, then early agreement among this group of large and medium-sized members essential. In Chapter 2, we saw that Germany is the largest contributor of the budget because of its high GNP. And, in all scenarios, Germany has the largest overall net burden. The second scenario is most beneficial for France in 2013, while the third scenario favors Spain and Italy. Germany and the UK have the greatest interest in the fourth scenario (substantial reform scenario). However, second scenario, no reform scenario, will prove not to be sustainable. Of the two reform scenarios, France is also more likely to support the fourth scenario than the third scenario. Fourth scenario is the worst solution for Spain. The other 10 current member states would largely profit from the fourth scenario. If we think of the new members, it is obvious that the second scenario is most beneficial for them. The 12 accession candidates would receive lower net transfers under the reform scenarios than under the no reform scenario (second scenario).

The second scenario results in significant reductions in the structural policy transfers to the regions receiving very substantial support in the EU-15 today, because EU average GDP will decrease when 12 candidates accede to the Union. As said above Spain's number of regions receiving transfers from structural funds will decreased from eleven to two in the case of joining 12 new members. This causes conflicting approaches to the redesign of this policy. One side seeks to maintain the levels of support in the EU-15, while the other seeks increased concentration of overall reduced funds on the neediest beneficiaries.

It is only natural that today's beneficiaries wish to see a loosening up of the eligibility criteria, which would secure them further aid for the immediate future. In the medium and long term, however, this would prove to be a costly solution for

these countries as well, because more generous regulations would perforce then apply to all member states, and following enlargement they could very probably not be reversed again. This would increase the transfers to the new members, which sooner or later would also be substantially financed by today's EU-15 net beneficiaries of structural funds. A substantial reform of structural policy is thus also in the well-understood self-interest of the current beneficiaries.

There is currently latent but unfocused willingness in the EU-15 to introduce agricultural reforms. Of the options available for reducing agricultural expenditure, more member states are in favor of a gradual reduction of direct subsidies than a transition to national co-financing. The accession candidates are also opposed to the additional burden on their national budgets that comes with co-financing option. They could thus also be won over the idea of a substantial reform.

The enlargement of the EU by the 12 candidates can be financed within the framework of the maximum limits currently imposed on the EU budget. The prospect of enlargement increases the need to introduce EU policy reforms, which are long overdue anyway. The essential elements of such reforms, as mentioned above, are reducing income support in agricultural policy and concentrating structural funds on member states that are in need. The reforms proposed here would mean that the distribution of net burdens would be based to a greater extent than today on the relative incomes of the EU member states. The burden on net contributors would be kept within limits, the needy members of today's EU would continue to receive support, and the new members would benefit *equally* from the policies leading to funding.

Hence, we can conclude that if the current EU-15 do not focus on short term interests, they should come to an early agreement on the basic elements of reforms and, as far as possible, take the initial steps before enlargement. The political inclusion of the accession candidates in the quest of consensus is unavoidable before enlargement, however.

#### **6.4 Evaluation of Expected Pre-Accession Aid to Turkey**

In this part, we will try to evaluate the realism of the expectation of pre-accession aid for Turkey we made in Chapter 5. Under which conditions our expectations are more real? For this purpose we will use 2000-2006 budget and

scenarios for 2007-2013 budget. We will think total operational expenditure as a constraint for pre-accession aid. First we will find what was the amount of this constraint in 2000 while EU was giving some amount of pre-accession aid to CEECs in that year. This will give us the relation between pre-accession aid and operational expenditures in 2000. Then we will find the relation between total operational expenditures and Turkey's pre-accession aid in 2007 and 2013. Then we will compare the relation we found for 2000 and 2007.

In section a) we will find the relation between total operational expenditures and pre-accession aid in 2000 and 2001 from 2000-2006 budget. In section b) we will find relation between total operational expenditures under different four scenarios in 2007 and 2013 and expected pre-accession aid for Turkey. In section c) we will evaluate our expectations according to a) and b).

**a) Total operational expenditures and pre-accession aid in 2000 and 2001:** While preparing 2000-2006 budget, EU planned to let 6 new members enter the Union in 2002. That is, besides making operational expenditures to current EU-15 it also planned to transfer pre-accession aid to candidate countries in 2000 and 2001. From 2000-2006 budget, we can observe that the total operational expenditure to EU-15 in 2000 was planned as 0.94 per cent of EU-15's GDP. From Table 6.5 below, we can also see that the pre-accession aid to CEECs in 2000, also in 2001, was 0.037 per cent of the EU-15's GDP. From this amount, 0.01 per cent belongs to Poland.

**Table 6.5** Financial Perspectives in 2001 and 2002 (before the planned enlargement in 2002) percentage of EU-15's GDP

<b>Years</b>	<b>Total Operational Expenditure to EU-15</b>	<b>Pre-accession aid to CEECs</b>	<b>Pre-accession aid to Poland</b>
<b>2000</b>	0.94	0.04	0.01
<b>2001</b>	0.94	0.04	0.01

**Source:** *EUROSTAT, 2000-2006 budget and the tables in Chapter 4*

**b) Total operational expenditures under the scenarios and pre-accession aid for Turkey in 2007 and 2013:** As explained in part 3 of this chapter, some reforms are expected to be made before 2007. In 2007, 12 current candidate countries will have joined the Union. We will use reform scenarios given in part 3 of this chapter for the expectations of operational expenditures of EU to EU-27 in 2007 and 2013. Then we will look at the pre-accession aid for Turkey as a percentage of Union's GDP. At the end, we will have operational expenditure and pre-accession aid of EU in 2007 and 2013.

In Table 6.6 below, we can see the total operational expenditures of EU to 27 members as a percentage of the EU-27's GDP<sup>16</sup> in each scenario in 2007 and 2013. We can observe from this table that, total operational expenditures in all scenarios are less than the total operational expenditures in 2000 and 2001. Only, total operational expenditure the second scenario is close to the total operational expenditure in 2000. According to second scenario, total operational expenditures will be 90 260 million euro in EU-27 in 2007. Total operational expenditures in 2013 will be lower in the fourth scenario and higher in the second scenario. In fact, the scenarios which include reforms will decrease operational expenditure especially in 2013.

**Table 6.6** Total Operational Expenditures in 2007 and 2013(% of EU GDP)

	<b>Total operational expenditure in 2007</b>	<b>Total operational expenditure in 2013</b>
<b>First Scenario</b>	0.8	0.6
<b>Second Scenario</b>	0.9	0.8
<b>Third Scenario</b>	0.8	0.7
<b>Fourth Scenario</b>	0.8	0.6

Source: *Table 7.3*

<sup>16</sup> These GDPs are the GDPs of EU-27 in 2007 and 2013, not the current GDP. These GDP's are calculated in Christian Weise (2001)

In Chapter 5 we found Turkey's financial transfer nearly 2 billion euro for one year. If we calculate this amount as a percentage of EU-27's GDP we will get 0.02 percent in 2007 and 0.018 in 2013<sup>17</sup>.

**c) Evaluation of Turkey's pre-accession aid by using a) and b):** As said in a), while EU's total operational expenditures were 0.94 per cent of the Union's GDP in 2000, EU transferred pre-accession aid to Poland amounted to 0.01 per cent of Union's GDP. In b) we saw that total operational expenditure of EU will be at most 0.92 percent of Union's GDP in 2007 if one of the scenarios become true. And, Turkey's expected pre-accession aid is 0.02 percent of Union's GDP in 2007. While EU's total operational expenditures are less than 0.92 percent of Union's GDP, can EU transfer pre-accession aid, which is amounted to 0.02 of its GDP, to Turkey? By looking at Poland's case, Turkey's pre-accession aid seems realistic. Hence, EU's can afford to pay Turkey's pre-accession aid, calculated in Chapter 5, if one of the scenarios, given in part 3, becomes true. First scenario is unrealistic because it is certain that there will be enlargement. In part 3 we saw that the fourth scenario can take more support than other scenarios. In the fourth scenario operational expenditures is 0.81 percent of Union's GDP in 2007 and 0.57 percent of the Union's GDP in 2013. If fourth scenario becomes true then Turkey's pre-accession aid may be paid by EU easily.

However, when we mentioned from the scenarios, we also said the worst possible case at which the current recipients of structural policy transfers successfully oppose any reduction of funds, the level of spending planned for 2006 in this policy area would have to be maintained. So, total operational expenditure would then amount to 1.16% of the EU-27's GDP in 2013. If such a case occurs then our expectations may be high for EU. In such a case, Turkey's pre-accession aid may be lower than the amounts we calculated and then the length of the accession negotiation period may be longer.

## **6.5 Conclusion**

The first budget in which fifth enlargement was taken into account was 2000-2006 budget of EU. When this budget was prepared, 6 candidate countries

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<sup>17</sup> Average of the maximum and minimum values for Turkey's expected financial transfers were taken for finding 0.02 and 0.018. And to calculate the percentage of Union's GDP we use Union's GDP in 2007 and 2013. These GDP's are calculated in Christian Weise (2001)

were expected to join the Union in 2002. However in this budget we saw a dual treatment between new members and current members of the Union. Because, the current members did not want to decrease their receipts from the Union budget and increase their payments to the budget with this enlargement. Since no reform was done for Union policies before the preparation of this budget, such a differentiated treatment is unavoidable under these conditions.

For an equal treatment in the EU-27, EU thinks to make some reforms on Union's agricultural and structural policies before the preparation of next budget (2007-2013 budget). Although there has been no concrete decision about the form and ingredients of these reforms, there are some scenarios for these reforms. In this chapter we used Christian Weise's scenarios for these reforms. These reform scenarios important for Turkey's pre-accession aid. In fact, budget situation of EU when Turkey starts accession negotiations is important for Turkey. And, reforms change budget situation of EU.

In order to discuss the realism of Turkey's pre-accession aid, first we looked at Poland's pre-accession aid in 2000 while looking at Union budget transfers to EU-15 in 2007. Then we looked at Turkey's pre-accession aid in 2007 while looking at Union budget transfers to EU-27 in 2007. When we compare these two situations, we concluded that Turkey's expected pre-accession aid is not so much for EU in the Christian Weise's scenarios. In the reform scenarios since the burden of members on budget decreases, Turkey's pre-accession aid becomes more realistic to be paid. However except these scenarios there is a worst possible case at which the current recipients of structural policy transfers successfully oppose any reduction of funds, the level of spending planned for 2006 in this policy area would have to be maintained. This situation increases operational expenditures of EU to EU-27 so decreases the possibility of Turkey's pre-accession aid payment.

## **CHAPTER 7**

### **CONCLUSION**

Second and third enlargements of EU (Greece, Spain and Portugal) have caused big problems in the Union. They have been big burden on the Union budget since their accession date. Because they were not ready for membership when they joined the Union. We saw this by looking at accession criteria and pre-accession periods of these enlargements.

When fifth enlargement came to the agenda of EU, EU needed to make some reforms on its policies. Because this is the largest enlargement of EU, it consists of 12 candidate countries besides Turkey. And, the candidate countries income levels are below the EU's average. If EU used the same policy it used in previous enlargements then this enlargement would cause more problems than second and third enlargement countries did. In fact, the idea behind these reforms is to prepare these countries well for membership. EU doesnot want to experience same thing with more largely. In order to not bring big burdens to the budget EU targeted to prepare candidate countries well for membership and make some reforms on Union funds. That is reforms were seen necessary both for pre-accession and accession periods.

For accession period, EU has thought reforms on agricultural and structural policies, which compromise the most important part of the Union budget. With reforms on agricultural and structural policies the burden on net contributors would be kept within limits, the needy members of today's EU would continue to receive support and the new members would benefit equally from the policies leading to funding. Although EU decided to make reforms on these policies, no concrete decision has been taken up to now. Because of this we have taken into account some scenarios for the Union policies in our work.

For pre-accession period, EU made important reforms for this enlargement. It announced new conditions for membership, namely Copenhagen Criteria. It introduced new pre-accession strategies to prepare candidate countries for membership. The new conditions for membership are hard to fulfill, however, EU helps candidate countries for their preparation through pre-accession strategies. We saw *pre-accession aid* in our work one of the component of pre-accession strategies. EU supports candidate countries financially by pre-accession aid. Since CEEC's income levels are below the Union average and the conditions for membership are hard to fulfill, CEECs have needed financial help to implement the law and rules of EU membership during their candidacy period.

We derived that EU distributes pre-accession aid according to area, population, agricultural area, employment in agriculture and GDP per head. Poland is the largest beneficiary of the total pre-accession aid with its highest population and largest area. Turkey have also benefited from pre-accession aid since Helsinki Summit. However when we compare other countries' receipts with Turkey's receipts, Turkey's receipts are so small by taking into account its population and area. These criteria are not valid for Turkey because Turkey has not started accession negotiations yet.

To calculate the pre-accession aid for Turkey during its accession negotiations, we proceeded in the following manner. First we chose one of the candidate countries, Poland. By looking at Poland's receipts from pre-accession funds and taking into account the distribution criteria of EU these funds we calculated an interval for Turkey's pre-accession aid. Since EU distributes pre-accession aid according to area, population, agricultural area and agricultural population we found aid per capita, per km<sup>2</sup>, per agricultural population and per agricultural employment for Poland. Then multiplying Turkey's population and Turkey's agricultural population with aid per capita and aid per agricultural population respectively we reached the lower bound for Turkey's pre-accession aid. By multiplying Turkey's area and agricultural area with aid per km<sup>2</sup> and aid per km<sup>2</sup> of agricultural area we reached the upper bound for Turkey's pre-accession aid. Hence we reached the interval for Turkey's pre-accession aid which was: (1847.025 M EUR, 2167.86 M EUR). We applied same procedure to other CEEC by using again Poland's receipts. Except three countries all other Central and Eastern European Countries' receipts lie in the interval we found. Because of these



exceptions we widened the boundaries of the interval we found for Turkey and we got: (1570 M EUR, 2384.7 M EUR). In fact in both cases Turkey is expected to receive an average of 2 billion euro per year. Again from Poland's experiences this aid should be paid to Turkey for a 9-year period.

In our study we also attempted to discuss the realism of our expectation about pre-accession aid of Turkey. It was necessary to discuss the realism of this expectation because when Turkey starts accession negotiations at least ten current candidate countries will have joined the Union. The demands from EU budget will not be only from Turkey also from new members. We reached the conclusion that if one of the scenarios which are mentioned in Chapter 6 becomes real, then for Turkey, the probability of receiving 2 billion euro per year from pre-accession aid during accession negotiations will increase. However, some members, currently recipients of transfers from these funds, are opposed to the possibility of reduced funding following enlargement. In such a situation if no reforms are made then Turkey's expectations may be higher for EU. We reached these conclusions by making use of the scenarios for Union policies in 2007-2013 budget.

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## **APPENDIX A**

### **TURKISH ECONOMY AFTER HELSINKI EUROPEAN COUNCIL**

#### **A.1 Introduction**

Data is taken from Turkey's Regular Report 2002, unless stated otherwise. The Helsinki European Council, 1999, concluded that "Turkey is a candidate State destined to join the Union on the basis of the same criteria as applied to the other candidate States. Building on the existing European Strategy, Turkey, like other candidate States, will benefit from a pre-accession strategy to stimulate and support its reforms." And, Turkey is expected to start accession negotiations as soon as possible. What has Turkey done for EU membership? Where is Turkey in Copenhagen Economic Criterion? The purpose of this work is to look at developments in Turkish economy between 1999 and 2001. We will evaluate Turkey's economic situation in terms of Copenhagen Economic Criterion and Maastricht Criteria after Helsinki Council.

The most important events in Turkey after Helsinki are financial crises. After Helsinki European Council, 1999, Turkey confronted with two financial crises. In the first part we will look at these crises more closely. In the second part we will evaluate Turkish economy between 1999 and 2001 in terms Copenhagen Economic Criterion. In the third part, we will evaluate Turkish economy in terms of Maastricht Criteria.

At the end we saw that although Turkey has done important reforms for membership its economy is not ready for membership. Turkey has not satisfied yet Copenhagen Economic Criterion. This situation is mainly resulted from financial crisis.

## **A.2 Financial Crises in 2000 and 2001**

The most important reasons for the instability of Turkish economy after 1999 are financial crises in 2000 and 2001. In this part we will give briefly these crises. First we will present 2000 stabilization programme. Second we will present financial crisis in December 2000. Third we will present financial crisis in February 2001.

### **A.2.1 The 2000 Stabilization Programme**

In response to unsustainable trends in public finance and substantially high real interest rates during 1999, a comprehensive macroeconomic programme covering the 2000-2002 period was launched at the end of 1999. The IMF, through a three-year Stand-by Arrangement, supported this programme.

The main goals of the programme were to:

- lower inflation rates to single digit levels by the end of 2002,
- put public finance on a sustainable path,
- put the economy on a higher and a more stable growth path,
- implement the structural reforms that are needed to achieve a more efficient, productive and flexible economic structure.

The programme was based on the following four pillars:

- tight fiscal policy, which aims at a considerable improvement in the primary surplus of the total public sector,
- forward looking incomes policy,
- rule based credible monetary policy in combating inflation,
- structural reforms in areas of agricultural support system, social security, privatization, fiscal transparency and regulation and supervision of the financial sector.

In order to break the inflationary expectations and to decrease real interest rates, exchange rate was chosen as a nominal anchor, and daily values of the exchange rate basket consisting of 1 USD+0.77 EURO consistent with the inflation target were announced.

### **A.2.2 What Caused the Crises?**

After Mexican crisis, 1994, Dornbush said that: the stabilization programmes based on exchange rate consists of three stages. First stage is useful; the stability in exchange rate provides a general stability in economy. In the second stage, the overvaluation of money is clear and it becomes obvious later, but it is not seen appropriate for doing something. When we come to third stage, it is too late to doing something. The real valuation of money requires devaluation. But, politics will not permit this. They will refute the conditions then one more time will pass and foreign exchange crisis begins. That is, most exchange rate-based stabilization programs end with a currency crisis (Uygur, 2001). Turkey experienced same thing in 2000.

Uygur (2001) argued that a general opinion about the financial crises is valid in most of the cases, which is there are circumstances and indicators of a crises, but it is not possible to say the occurring of a crises and the time when the crises will occur. However, it is known that the pressure of the financial crises is come from the unreliability and panic. When Turkey starts this programme, there were some doubts about the programme, but these were encouraged by the some obstinacies occurred during the implementation of the programme.

Just after the initiation of the stabilization program, interest rates fell down sharply from 90 percent in December 1999 to 35 percent in January 2000. This made the banking system become more vulnerable to increases in interest rates. Because of this vulnerability, banks financed T-bills with short-term resources, such as overnight repos. Furthermore, sharply decreasing interest rates revoked the lagged consumption and investment demand, which led to a slowing down in TL deposits, a boom in credit demand and also increasing import demand due to the overvalued TL, which caused unsustainable levels of current account balance. Related with these reasons, credit volume of the banking sector increased and its date of maturity extended.

From the standpoint of international markets, in 2000 Turkey was the second trustworthy market after Mexico among the emerging markets. However, signals of a slowdown in the US economy, discouraging oil price trends and related global economic slowdown sentiments made international investors prefer to hold

liquid positions. Moreover, it was observed that the risk premiums of the emerging markets were increasing.

Hence, interest rates on emerging market-debt instruments started to increase in international financial markets, which caused foreign borrowing become more costly. As a matter of fact, whereas spread for Turkey in September 2000 was around 490 basis points (bps), it became 560 bps in October. Meanwhile, the risk premium of emerging markets increased sharply due to the problems occurred in Argentina. Therefore, at the end of October 2000, spread for Turkey increased to 620 bps, reflecting a more costly foreign borrowing and a need to meet margin calls for the collaterals of the syndicated loans (Pre-Accession Economic Program 2001).

### **A.2.3 Crisis in December 2000**

For the period January-October 2000, the announced programme was successfully executed. However, in November 2000, Turkish financial markets had a crisis due to internal negative impacts and distortions at international financial markets, as well as facing a liquidity squeeze arising in the domestic money markets due to the sudden jump in the FX demand of the market participants.

Increased liquidity congestion led the Central Bank to fund the market. However, this funding turned out to satisfy the foreign currency demand, which threatened the level of international reserves, instead of eliminating the rapidly developing liquidity crunch. Hence, at the end of November 2000, considering the reserves, the CBRT let interest rates to be high, which caused overnight interbank interest rates to be as high as 999 percent. Net Foreign Exchange Reserves decreased from 24.1 billion dollars on November 16 to 17.9 billion dollars on December 5th, 2000. Between the 6th and the 19th of December, the Central Bank recovered part of its reserves and bought back 1.9 billion dollars. In this process, the Supplementary Reserve Facility (SRF) extended to Turkey by the IMF constituted the crucial part of the newly gained reserves. In the last 5 working days of December, the Bank accommodated the surge in currency demand due to the long holiday and end-year closing books of the banking sector (Pre-Accession Economic Program 2001).

As a consequence of the crisis, basic magnitudes of monetary programme, namely NDA and NFA, were revised. The radical change was the termination of the



corridor band application for NDA. The other change was that the TL required reserves were reduced from 6 to 4 percent on the 12<sup>th</sup> of January 2001, which provoked a sharp shrinkage in base money which was around 18 percent in nominal terms as of 8<sup>th</sup> of February (Pre-Accession Economic Program 2001).

#### **A.2.4 Crisis in February 2001**

Turkey overcame from the large speculative attack to foreign exchange in November 2000 by (i) high interest rate (ii) important loss of foreign exchange reserve, and (iii) 7.5 billion dollars of additional IMF credits (Uygur, 2001). However, its defense for a similar situation decreased by an important amount.

The programme performance aggregates values were revised after the November 2000 crisis. In addition, due to the surge in capital inflows more than expected, the gap between the realized NDA stock and the NDA ceiling was widened. Accordingly, in order to increase the operational predictability of monetary policy, the NDA ceilings were readjusted downwards. Similarly, the NIR floors were readjusted upwards.

However, the fragile state of confidence in the financial markets gave way to a second financial crisis in February 2001; exchange rates boosted to very high levels and average overnight interest rates climbed to 4,019 percent on 21 February 2001. During the first two days of the crisis, the Central Bank lost 5 billion dollars in FX reserves. Increase in interest rate could not prevent the demand for foreign exchange. Consequently, the CB has abandoned monetary and exchange rate policies and shifted to a floating exchange regime on 22 February 2001 (Pre-Accession Economic Programme 2001).

Following the financial crises in November 2000 and February 2001, the crawling peg proved to be unsustainable and was replaced with a floating exchange rate regime. Nevertheless external developments, in addition to the problems in the banking sector, the payment system and the public finance, increased the uncertainty in the Turkish economy and adversely affected the future expectations in 2001.

### A.3 Assessment of Turkish Economy in Terms of Copenhagen Criteria

In this part, we will evaluate Turkish economy between 1999 and 2001 in terms of Copenhagen Criteria. The assesment and the interpretation of Turkish economy are taken from Turkey's Regular Report (2002). Copenhagen Economic Criteria consist of two parts: existence of a functioning economy and the capacity to cope with competitive pressure and market forces within the Union. We will look at these two parts for Turkish economy separately.

#### A.3.1 The existence of a functioning economy

This criterion consists of five parts. And, each of these parts consists of sub-parts.

**a) Macroeconomic stability should be achieved including adequate price stability and sustainable public finances and external accounts**

**1) Real GDP growth:** Average real GDP growth was at around only 1% during 1997-2001. Real GDP growth was very volatile around o low trend after especially 1999.

**Table A.1** Growth Rates and Demand Components (percentage change)

	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>GDP</b>	-4.7	7.4	-7.4
<b>GNP</b>	-6.1	6.3	-9.4
<b>Total Consumption</b>	-1.7	6.3	-8.9
<b>Gross Fixed Capital Formation</b>	-15.7	16.9	-31.7
<b>Total Domestic Demand</b>	-3.7	9.8	-18.4

**Source:** *Pre-Accession Economic Programme 2001 and 2002*

As seen in Table A.1 above, total domestic demand, which decreased by 3.7 percent in 1999, increased by 9.8 percent in 2000 due to a more stable political and economic outlook, falling interest rates, and a sizeable real interest payments shifting from the last year. Nevertheless, following the financial crises; the external

developments, in addition to the problems in the banking sector, the payment system and the public finance increased the uncertainty in the Turkish economy and adversely affected the future expectations in 2001. So as seen in Table A.1 above, total domestic demand decreased by 18.4 percent in 2001. And, due to the contraction in domestic demand, GDP declined by 7.4 percent in 2001, although it increased by 7.4% percent in 2000.

Although it increased by 16.9 percent in 2000, gross fixed capital investment declined by 31.7 percent in 2001 as seen in Table A.1 above. In fact, gross fixed capital formation declined on average by 5.8% per year during 1997-2001. These considerable fluctuations were to a large extent responsible for the high volatility of output growth and reflect particularly short planning horizon of agents in Turkey.

**2) External accounts:** Exports, growing by an annual average rate of 4.6 percent during 1996-2000, increased by 12.8 percent in 2001 and reached 31.3 billion dollars. The real depreciation of the Turkish Lira, a decline of 30.9 percent in dollar terms in the unit wage index and a contraction in domestic demand were the factors contributing to the rapid increase in exports.

**Table A.2** Balance of Payments (million dollars)

	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>Exports (Fob)</b>		31,667	35,528
<b>Imports (Fob)</b>		-54,042	-39,748
<b>TRADE BALANCE</b>	-10,443	-22,375	-4,490
<b>CURRENT ACCOUNT BALANCE</b>	-1,360	-9,819	3,396

**Source:** *Pre-Accession Economic Programme 2001 and 2002*

In 2000, imports increased by 35.9 percent due to the real appreciation of TL, the rise in domestic demand, and the increase in energy prices like crude oil and natural gas. Thus, the trade deficit for 2000 increased by 12 billion dollars with respect to 1999, recorded as 22.4 billion dollars, as seen in Table A.2 above. Imports decreased by 25.9 percent in 2001. The contraction in domestic demand

and the real depreciation of TL were the main reasons for this sharp drop. As seen in Table A.2, trade deficit decreased from 22.4 billion dollars in 2000 to 4.5 billion dollars in 2001.

So, we can say that despite strong output fluctuations, the current account imbalances remained limited reaching a deficit of 5.3 percent of GDP when economy was growing strongly in 2000 and a surplus of 2.3 percent of GDP during 2001 recession. During the first half of 2002, the current account was close to balance. The gap between the current account balance and the trade deficit amounted to about 6% of GDP during 1997-2001 and was usually filled in nearly equal parts by tourism revenues and workers remittances.

**3) Unemployment:** In 2001, population growth is significantly above the economic growth, leading to a marked decline in per capita income. GDP per capita in purchasing power standards was only 22% of the EU average in 2001.

**TABLE A.3** Developments in Labor Market (Thousands)

	URBAN		RURAL		TOTAL	
	2000	2001	2000	2001	2000	2001
<b>1. Non-institutional civilian population</b>	39047	40232	25012	24806	64059	65038
<b>2. Non-institutional civilian population (15+age)</b>	27647	28608	17118	17094	44765	45702
<b>3. Labor force (thousand people)</b>	12071	12380	9960	9889	22031	22269
<b>3.1. Employment</b>	11013	10953	9566	9414	20579	20367
<b>3.1.1 Underemployed</b>	894	807	626	531	1520	1338
<b>3.2. Unemployed</b>	1059	1427	394	475	1452	1902
<b>4. Population not in labor force (thousand people)</b>	15576	16228	7158	7205	22734	23433
<b>5. Labor force participation rate</b>	43.7	43.3	58.2	57.9	49.2	48.7
<b>6. Unemployment rate (per cent)</b>	8.8	11.5	4.0	4.8	6.6	8.5
<b>6.1. Of persons &lt;25 years</b>			8.4		13.2	16.6
<b>6.2. Of persons ≥25 years</b>			2.5		4.5	

Source: SIS

According to the results of the *Household Labor Force Survey* by the State Institute of Statistics (SIS), as seen in Table A.3, the labor force participation rate, which was 49.2 per cent in 2000, decreased to 48.7 in 2001. Also it can be observed from the table that, in 2001 total employment decreased by 212 thousand people, 60 thousand of which was from urban areas, 152 thousand was from rural areas.

The unemployment rate increased from 6.6 per cent in 2000 to 8.5 in 2001. If we look at the Table A.3, it can be observed that, unemployment in rural areas remained relatively low between 2000-2001, 4-5% on average with strong seasonal fluctuations. For example, in the first quarter of 2001, unemployment in rural areas was 5.6 per cent while in the second and third quarters it was 2.7 and 3.9 per cent respectively. But, again from the results of Household Labor Force Survey by the SIS, seasonal workers in the first quarter of 2001 was 1120 thousand people while it was 166 and 175 thousand people in the second and third quarters of the same year. Since, seasonal workers are in the group of ‘population not in labor force’, in the first quarter of 2001 the unemployment rate was higher than the in other quarters of the same year.

The unemployment rate increased in 2001 in urban areas, where industrial activities are concentrated, particularly due to the lay-offs, and the rate became 11.5 per cent. That is, unemployment increased in urban areas more than the increase in rural areas in 2001.

Youth employment (below the age 25) rose to 16.6 per cent in 2001, while it was 13.2 per cent in 2000. In the EU’s evaluation for Turkey, it is said that the main factor behind this rise in unemployment is the sharp economic crisis in combination with restructuring interbanking sector and the state-owned enterprises.

**4) Inflation:** In 2002 Regular Report for Turkey, it is said that ‘despite some recent progress, inflationary pressures have remained high and volatile’. Persistently high inflation has been one of the major weakness of the Turkish economy. Average inflation stood at close to 70% between 1997 and 2001. In 2000, the disinflation initiative using a crawling peg exchange rate regime as a nominal anchor and linking public sector wages to inflation targets helped to bring down inflation to 33% by February 2001. After the breakdown of the exchange rate regime, inflation started to increase. The 12-month increases in the Wholesale Price Index (WPI) and the Consumer Price Index (CPI) were 88.6 per cent and 68.5 per cent respectively, in 2001. The main reasons behind the substantial rise in inflation rates with respect

to the previous year could be stated as: the failure to restore confidence in the markets after the switch to the floating exchange rate regime following the February 2001 crisis, the long duration of uncertainty and its impact on exchange and interest rates, and the high rate of price adjustments made by the government.

**5) Sustainability of public finances:** In 2002 Regular Report for Turkey, it is said that ‘attempts to achieve sustainable public finances were impeded by rising financing costs and extraordinary events, such as the earthquakes in 1999 and the banking crisis in 2001’.

**Table A.4 Consolidated Budget Balance (Per Cent of the GDP)**

	1999	2000	2001
<b>Expenditures</b>	36.3	37.7	44.3
<b>Non-interest Expenditures</b>	22.4	21.3	21.7
<b>Current Expenditures</b>	11.8	10.9	11.2
<b>Investment</b>	2.0	2.2	2.3
<b>Transfers</b>	22.4	24.6	30.8
<i>Non-interest transfers</i>	8.6	8.2	8.2
<i>Interest Payments</i>	13.8	16.4	22.6
<b>Revenues</b>	24.3	26.7	28.6
<b>General Budget</b>	24.0	26.4	28.2
<i>Tax Revenues</i>	19.1	21.3	21.9
<i>Non-Tax Revenues</i>	2.4	2.8	4.1
<i>Special Revenues and Funds</i>	2.5	2.4	2.2
<b>Budget Deficit</b>	-12.0	-11.0	-15.7

**Source:** *Pre-Accession Economic Programme 2002*

The budget of 2001 was prepared with the aim of increasing the primary surplus and ensuring debt sustainability. To this end, measures to increase revenues and provide discipline on expenditures were introduced at the end of 2000 and 2001, in line with the economic programme. Within this framework, restrictive measures, such as limiting public recruitment and decreasing non-interest

expenditures in real terms, were taken. In addition, the measures to increase revenues put into force in 2000 were sustained in 2001. In view of rising financial needs, tax rates have been increased, tax exemptions have been removed and measures to reduce tax evasion and to increase the efficiency of the tax administration have been adopted. So, as seen in Table A.4, the share of revenues in GDP rose from 24.3% in 1999 to 28.2% in 2001.

However, despite successful measures, public finances have been characterized by a very high and very volatile budget deficit, fluctuating between 12% and 15.7% of GDP. The sharp increase in the deficit in 2001 reflects mainly the one-off impacts of financial crisis and of absorbing the accumulated costs of agricultural support. Besides one-off effects, such as the fiscal costs of the earthquakes in 1999 or of restructuring the banking sector after the financial crisis in 2001, the most important structural factor behind this pattern has been interest payments, fluctuating between 13.8% and 22.6% of GDP.

**6) Government debt:** Government debt has risen markedly after the financial crises. According to the EU accounting standards the general government gross debt, rose from 55.6% of GDP in 1997 to 102.4% in 2001. The sharp increase by 45 percentage points in 2001 is to a large extent the result of the costs of financial crises. Besides a considerable deficit, the biggest impact on the debt level come from the depreciation, which increased the weight of foreign currency debt by 17 percentage points. The costs of bailing out insolvent private banks added another 7.5 percentage points to the government gross debt.

**7) Fiscal transparency:** According to Turkey's Regular Report for Turkey (2002), the recently adopted laws on public procurement, financial management and financial control are seen as a big step forward in order to bring Turkish legislation in line with international standards. Public procurement law adopted on January 4, 2002 which (i) adopting the international standards, (ii) setting the framework for international competition, (iii) establishing a public procurement agency mainly in charge of preparing the legislation and investigating the complaints about any tender until the signing of the contract (Pre-Accession Economic Programme 2002). In 2002 Regular Report, it is said that 'increased fiscal transparency has contributed to a less favorable, but more realistic picture of the situation of public finances'. The reforms led to the establishment a public procurement agency and of an office for debt and risk management. Furthermore, previously extra-budgetary funds have

been re-integrated into the public sector and previously unrecorded financial transactions are now explicitly treated. By 2002, the more than 60 extra-budgetary funds have been reduced to only five (the Social Aid and Solidarity Fund, the Defence Fund, the Promotion and Publicity Fund, the Savings Deposit and Insurance Fund and the Privatization Fund) accounting about 1.5 of GDP.

**b) Equilibrium between demand and supply is established by the free interplay of market forces; prices, as well as trade, are liberalized**

**1) Free interplay of market forces:** In the 2002 Regular Report for Turkey it is said that the free interplay of market forces has improved in Turkey. Due to the Turkey's tradition of a state-guided development approach, state interventions and state-owned enterprises tended to play important role in the economy, in particular in basic industries and in the banking sector. During the last five years, the political influence on state banks has been reduced, more prices are now based on supply and demand, and the liberalization of important markets has started. Also, the establishment of independent market regulatory and competition surveillance institutions has increased the role of market forces for allocating scarce economic resources. However, as said in the last regular report, these developments are not enough, the process is not yet fully completed.

**2) Price distortions:** In Turkey, agricultural support prices created price distortions. The system of agricultural support prices, which had led to major distortions in the price structure has been largely eliminated. This is done by sugar and tobacco laws. Tobacco Law No. 4733, effective as of 2002, (i) Facilitating the privatization of state monopoly's production, (ii) Establishing a new independent regulatory body, (iii) No more purchasing by the state at official support prices and free determination of the prices by the producers and the market. Sugar Law No. 4634, effective as of 2001, (i) Facilitating the privatization of sugar production factories, (ii) Establishing a new independent regulatory body, (iii) No more purchasing by the state at official support prices and free determination of the prices by the producers and the factories (Pre-Accession Economic Programme 2002).

**3) Privatization:** Turkey's privatization process started back in the early 1980s. Due to unfavorable market conditions and a lack of interest from potential investors, recent attempts have had very limited success. Accumulated privatization revenues since 1985 amounted to only about 3% of GDP. The legal framework for privatization has been improved. Especially by the law to fully implement the



international arbitration amendment on June 21, 2001. The Constitution has been amended to allow for international arbitration and the privatization of energy companies. New laws to reform the sugar, tobacco, electricity and gas markets now provide for the privatization of the former sector monopolies.

**c) Significant barriers to market entry and exit are absent**

Overall, the Turkish economy is characterized by rather high number of market entries and exists. This points not only to the high flexibility of Turkish entrepreneurs but also to a liberal regime of market access. However, prohibitively high interest rates and the reluctance of banks to provide credit to the private sector impede the establishment of SMEs. But, the process of being opened up to market competition of the markets such as electricity, gas, tobacco, alcohol and sugar, formerly state-dominated areas, is a big step in reducing the remaining market barriers. Also, the disclosure of 19 non-viable banking institutions has made positive effect on EU opinion about Turkey.

d) The legal system, including the regulation of property rights, as in place; laws and contracts can be enforced

In 2002 Regular Report, it is said that the legal system, including the regulation of property rights, is in place, however, the implementation of laws and contracts needs to be improved. They find Turkey's bureaucratic procedures slow. Time lags between the adoption of framework legislation and of the actual implementation regulations are very long and also impede the effectiveness and predictability of the legal framework.

e) The financial sector is sufficiently well developed to channel savings towards productive investment

1) According to EU's opinion about Turkey, from last regular report, the financial sector in Turkey has not finished the process of consolidation yet. In Turkey, the banking sector expanded rapidly in 1990s, benefiting from high public-sector financing requirements and loose financial market regulations and supervision. Banking sector deposits rose from around 45% of GDP in 1997 to about 62% of GDP in 2001, while banking sector assets rose from around 80% to close to 100% of GDP. Since many of the private banks are part of family-owned enterprise groups, compliance with prudential and transparency standards is difficult to assess. Their lending inside the enterprise group is not always in line with market principles.

- 2) During 2000, increasing tensions in the financial markets revealed major systematic weakness. As we mentioned in section 2 above, two major financial crises erupted in 2000-2001. In order to address the banking sector's weakness, a major financial effort was necessary to restructure the financing profile of the troubled banks and to strengthen the sector's capital base. Political interference with the lending of state banks to specific sectors, such as agriculture and SMEs, was reduced last year. Because the law on state banks, July 3, 2001, removes all legislation permitting state banks directly carrying out social policies without prior and adequate funding from the budget. The costs of bailing out the banking sector have led to a sharp increase in the public sector debt ratio. The authorities are restructuring the state banks and prepare them for privatization.
- 3) According to 2002 regular report for Turkey, the non-banking financial sector plays a very limited role. It consists of 70 insurance companies. Furthermore, there are some 30 investment companies and about 270 funds.

#### A.3.2 The Capacity to Cope with Competitive Pressure and Market Forces within the Union

a) The existence of a functioning market economy, with a sufficient degree of macroeconomic stability for economic agents to make decisions in a climate of stability and predictability

In 2002 Regular Report for Turkey, it is said that 'despite progress in strengthening the functioning markets and institutions, macroeconomic stability has not been achieved'. In order to achieve a macroeconomic stability, political stability is necessary. However, in Turkey, political instability has hindered economic stabilization. Inflationary pressures and overall economic volatility are still high to allow economic agents to make decisions in a climate of stability and predictability.

**b) A sufficient amount, at an appropriate cost, of human and physical capital, including infrastructure, education and research, and future developments in this field**

1) Investment in human capital is insufficient in Turkey. In Turkey, population growth is high but, the budgetary allocations for meeting the need for education and health care is limited. Annual public spending on education was around only 4% of GDP during 1997-2001. This is mainly because of the crowding out of budgetary

expenditures by interest payments. However, despite fiscal constraint, important efforts to improve basic education have been made in recent years. For example, the period of compulsory schooling was increased from 5 to 8 years in 1997.

2) The share of investment in GDP declined from 26.4% in 1997 to 17.8% of GDP in 2001. This development could have a negative impact on Turkey's economic growth potential.

3) According to 2002 Regular Report, infrastructure investment in Turkey is very much unevenly distributed. Turkey's infrastructure is characterized by a rather well developed road network, in particular in industrial core areas in the western part of the country.

4) Turkey's transition from an agricultural to a service-oriented economy has continued.

**Table A.5** Structure of Production (% of gross value added)

	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>Agriculture</b>	14.5	13.6	12.1
<b>Industry (excluding construction)</b>	22.0	22.6	23.8
<b>Construction</b>	5.3	5.0	4.8
<b>Services</b>	58.2	58.8	59.3

*Source: 2002 Regular Report for Turkey*

As seen in Table A.5 above, percentage of agriculture in gross value added decreased from 14.5% in 1999 to 12.1% in 2001. If we look at services sector we can see that its share rose from 58.2% in 1999 to 59.3% in 2001.

A similar pattern can be observed in terms of employment, although the share of employment in agriculture is still high. As seen in Table A.6 below, during 1999-2001 period, employment in agricultural sector declined from 41.4% in 1999 to 32.6% in 2001, while the share of employment in the service sector rose from 41.9% in 1999 to 48.5% in 2001 and share of industry rose from 16.7% in 1999 to 18.9% in 2001.

**Table A.6** Developments in Domestic Labor Market

	1999		2000		2001	
	(000)	% of total	(000)	% of total	(000)	% of total
<b>Agriculture</b>	8872	41.4%	7187	34.9%	6639	32.6%
<b>Industry</b>	3580	16.7%	3733	18.1%	3849	18.9%
<b>Services</b>	8962	41.9%	9658	46.9%	9878	48.5%
<b>Employment</b>	21413	100%	20579	100%	20367	100%

**Source:** *Pre-Accession Economic Programme 2001 and 2002*

**c) The proportion of small firms, partly because small firms tend to benefit more from improved market access, and partly because a dominance of large firms could indicate a greater reluctance to adjust**

Despite the importance of big export-oriented companies and state enterprises, small and very small enterprises, with less than 250 employees are the core of the Turkish economy. Benefiting from cheap inputs from the informal economy, these enterprises provide crucial overall stability for the high volatile Turkish economy.

**d) The extent to which government policy and legislation influence competitiveness through trade policy, competition policy, state aid, etc.**

State interference in the economy started to decline. From 2002 Regular Report, we can see that EU also accepts this fact. Deregulation of important markets, such as energy and telecommunication has led to significant reduction in state interference.

**e) The degree and the pace of integration a country achieves with the Union before enlargement. This applies both to the volume and the nature of goods already traded with member states**

Turkey has made nearly half of its exports and imports with EU countries. In fact, when preparing the establishment of the Customs Union between the EC and Turkey, trade restrictions were dismantled gradually, which led to a marked increase in bilateral trade. Imports with EU countries declined from 48.8% of total imports to 45.2% in 2001. The decline in imports is largely related to the economic crises in 1999 and 2000.

#### A.4 Evaluation of Economic Situation of Turkey in terms of Maastricht Criteria

We mentioned from Maastricht Criteria in Chapter 3. Maastricht Criteria are not prerequisites for the membership. However, for Turkey, which targeted the EU membership, although it is not under such a responsibility, it tries to converge these criteria. Because, these criteria are not only the expectation of EU membership, but also, in terms of long-term benefits and necessity of functioning market economy. In this part we will apply Maastricht Criteria to Turkey.

**Table A.7** Maastricht Convergence Criteria in 2001

<b>Countries</b>	<b>Inflation*</b>	<b>Nominal long Term interest rate</b>	<b>National Deficit (% of the GDP)</b>	<b>Gross Debt (% of the GDP)</b>
<b>Belgium</b>	2.4	5.1	-0.1	107.0
<b>Denmark</b>	2.4	5.1	2.2	43.2
<b>Germany</b>	2.4	4.8	-2.5	60.0
<b>Greece</b>	3.7	6.3	0.0	100.4
<b>Spain</b>	3.5	5.1	0.1	58.0
<b>France</b>	1.8	5.0	-1.5	57.1
<b>Ireland</b>	4.0	4.9	2.4	34.4
<b>Italy</b>	2.3	5.2	-1.2	108.2
<b>Luxembourg</b>	2.4	4.9	4.3	5.1
<b>Netherlands</b>	5.1	5.0	1.3	51.8
<b>Austria</b>	2.3	5.1	-0.2	62.3
<b>Portugal</b>	4.4	5.2	-2.0	53.5
<b>Sweden</b>	1.0	5.1	3.8	52.3
<b>UK</b>	2.1	4.9	1.2	39.3
<b>TURKEY</b>	<b>45.6</b>	<b>94.6</b>	<b>15.1**</b>	<b>122.8</b>

**Source:** *State Planning Organization*

\*: For Member States Adjusted Consumer Price Index, for Turkey Consumer Price Index

\*\* : Consolidated Budget, Local Government, Social Security Fund, Revolving Funds, Unemployment Funds

From State of Planning Organization publication (2002), Table A7, we can see the Turkey's and the Member States' economic situations according to Maastricht Criteria.

**a) The first criterion:** The average rate of inflation should not exceed by more than 1.5% that of the three best-performing member states in terms of price stability. For this criterion, the three best-performing member states in terms of price stability are: France, Sweden and United Kingdom.

Their inflation rates average is:  $(1.8+1.0+2.1)/3=1.6$

The reference value:  $1.6+1.5=3.1$

This means that the inflation rate of a country should not exceed 3.1 in order to converge. As seen in TableA.4, member states' inflation rates are close to this number. Even Portugal's inflation rate is 4.4. However, Turkey's inflation rate is much more than 3.1, which is 45.6.

Member States achieved these low inflation rates mainly by giving importance to two things, which are: (i) the independence of Central Banks and (ii) no extension of credit to public sector. For example, financing public sector by central bank was prohibited in 1990 in Portugal, in 1992 in Italy by laws (IKV, 1997). In Turkey, in line with the changes in EU norms and international central banking practices, a new Central Banking Law, no 4651, was enacted in May 2001 (Pre-Accession Economic Programme 2002). The major changes in the Central Banking Law can be summarized as follows: Instrument Independence, Accountability and Disclosure to the Public, The Monetary Policy Committee, No Extension of Credit to the Public Sector, Lender of Last Resort and Supervision of Financial and Payment Systems.

**b) The second criterion:** The national deficit should be no more than 3 %of GDP. No country's outstanding debt should be more than 60 % of its GDP. If we look at TableA.7, we can easily see that almost all member states' national deficit are no more than 3% of their GDP. However, in Turkey, in 2001, the national deficit was 15.1% of GDP. That is, Turkey is very far away from this criterion too.

**c) Third criterion:** An average nominal long-term interest rate that does not exceed by more than 2 % that of, at most, the three best performing member states in terms of price stability. For evaluation of this criterion, 10-year government bonds' interest rates are taken. Their 12-month period average is taken into account. For calculating the reference value, first of all, the three best performing member

states in terms of price stability are taken, which are: Sweden, France and United Kingdom. Then, their long-term nominal interest rates average is taken, which is:

$$(5.0+4.9+5.1)/3=5$$

The reference value:  $5+2=7$

As seen in Table A.7, all member states satisfy this criterion, however if we look at Turkey's long-term nominal interest rate, which was 94.6, it is much more higher than the reference value.

**d) Fourth criterion:** 'No country's outstanding debt should be more than 60% of its GDP'. As seen in Table A.7, except Belgium, Greece and Italy, all member states satisfy this criterion. If we look at Turkey's gross debt, it was 122.8 per cent of GDP in 2001. It is very high if we think the convergence criterion. That is, Turkey is far away from this criterion.

### **A.5 Conclusion**

Turkey has not yet fulfilled Copenhagen Economic Criteria. In 2002 Regular Report, it is said that 'Turkey has made progress on the functioning of its market economy which should improve its capacity to cope with competitive pressure and market forces within the Union, but still undergoing the consequences of the two deeply destabilizing financial crises'.

However, Turkey has adopted key structural reforms, which are likely to contribute to future macroeconomic stabilization. But, in some areas, implementation of these new laws and contracts are slow. Political interference, a main source for Turkey's economic instability, has been reduced and structural weakness, such as fragile and distorted banking sector, are being addressed. As said in 2002 Regular Report and as seen in evaluations above, financial crises have a big impact on the deteriorated market situation. This deteriorated market situation of Turkey can be seen from the application of Maastricht Criteria.